

# CONVENING ASSOCIATIONS

AMERICAN ECONOMIC ASSOCIATION

AMERICAN STATISTICAL ASSOCIATION

AMERICAN MARKETING ASSOCIATION

AMERICAN FINANCE ASSOCIATION

ECONOMETRIC SOCIETY

CATHOLIC ECONOMIC ASSOCIATION

INSTITUTE OF MATHEMATICAL STATISTICS

AMERICAN ASSOCIATION OF UNIVERSITY TEACHERS

OF INSURANCE

INDUSTRIAL RELATIONS RESEARCH ASSOCIATION

# Holding Joint Meetings With

American Farm Economics Association
Population Association of America
Biometrics Society
Boston Security Analysts Society
American Society for Quality Control
Rural Sociological Society
Social Work Research Group
American Sociological Society
Society of Actuaries
Economic History Association
American Public Health Association

#### GENERAL INFORMATION

This is a joint program containing the schedule of meetings for the Allied Social Science Associations meeting in Boston from Wednesday, December 26, through Saturday, December 29. Events of special interest to particular groups are listed separately on pages 2-3.

Associations participating in joint sessions are designated by abbreviation,

and the key to these abbreviations is on page 3.

#### Registration

The fee charged for registration by all participating associations is \$2.00, except for the American Marketing Association. Registration entitles members to attend sessions sponsored by all participating associations. Full-time students are invited to attend meetings free of charge but are requested to register using student registration forms.

Registration for the various associations will commence on Wednesday,

December 26, at the following hotels.

Statler: American Economic Association American Finance Association

Catholic Economic Association

American Association of University Teachers of Insurance

Copley-Plaza: American Statistical Association

Institute of Mathematical Statistics

**Econometric Society** 

Kenmore: American Marketing Association

Somerset: Industrial Relations Research Association

Information concerning registrants, meetings, and other matters may be obtained at the information tables or at the various registration desks. The headquarters of the Joint Committee on Local Arrangements is in the Hancock Room of the Statler.

#### The Employment Register

An employment register has been set up on the mezzanine of the Statler. This is for the use of persons seeking personnel or employment in economics, statistics, or related fields. Application blanks and vacancy forms will be available at this desk. Lists of vacancies and of applicants will be made available to prospective employees and employers. Parlor F at the Statler is available as an employment conference room during most of the Convention hours.

#### **Book Exhibits and Advertisements**

At the Statler, book publishers' exhibits are located in the Foyer of the Ballroom on the Mezzanine. At the Kenmore, exhibits of publishers and related firms are in the lower Lobby and Wedgewood Room.

Lists of exhibitors and of advertisers in the program appear in the last section

of the program.

#### Press Room

A press headquarters has been established in Parlor E at the Statler. Summaries of papers and the manuscripts should be taken directly to that room. All such summaries and manuscripts should be properly identified as to time and title of session, name of author, etc. At the Kenmore, Somerset, and Copley-Plaza hotels, papers may be left at the information desks for rapid transmission by messenger to press headquarters.

1

#### SPECIAL EVENTS

Listed below are a number of meetings which are of interest to particular groups but are not included in the body of the program. The list is not necessarily complete. It contains all such events made known to the Local Arrangements Committee. Consult the information desks or committee headquarters for further details.

The American Association of Collegiate Schools of Business will hold meetings Dec. 27 through Dec. 29 on the 4th floor of the Statler.

#### WEDNESDAY, DECEMBER 26

American Economic Association, Executive Committee Meeting, Statler, Parlor D, 2:30 P.M.

#### THURSDAY, DECEMBER 27

Princeton Dinner, University Club (40 Trinity Place), 6:15 P.M.

American Finance Association, Executive Dinner, Statler, Parlor F, 6:30 P.M.

#### FRIDAY, DECEMBER 28

All Associations:

Breakfast meeting, Statler, Parlor C, 8:00 A.M. Topic: COLLEGE RETIREMENT EQUITIES FUND PROPOSALS. Speaker: William C. Greenough, Teachers Insurance and Annuity Association. (Reservations \$2.00, at Information Desk by 6:00 P.M., Thursday, December 27.)

Metropolitan Economic Association, New York, Statler, Parlor F. 4:00 P.M.

International Institute of Public Finance, Statler, Parlor D, 4:00 P.M.

All Associations:

Boston Pops Concert — 8:30 P.M. — Statler Ballroom. Tickets should be obtained from the registration desk by Thursday noon. Price \$1.00.

#### SATURDAY, DECEMBER 29

Biometrics Society, Annual Business Meeting, Copley-Plaza, Room 131, 8:30-9:20 A.M.

American Economic Association, Executive Committee Meeting, Statler, Parlor D, 10 A.M.

#### TOURS

**Harvard Computation Laboratory** 

Description: A conducted visit to the Computation Laboratory, including a description of the electronic computor.

Time: At 9:30 and 10:30 A.M. Friday, December 28.

Place: Meet at Information Desk, Copley-Plaza. Please register in advance, because each tour is limited to 20 persons.

Federal Reserve Bank of Boston

Description: Conducted tour of money, check clearance, money order,

and other sections of the bank.

Time: At 10:00 A.M. and 2:00 P.M. on Thursday, Dec. 27, and

Friday, Dec. 28.

Place: Meet at Reception Desk, Main Floor, 30 Pearl Street.

John Hancock Mutual Life Insurance Company

Description: Conducted tour of the home office building, including the

Observation Tower.

Time: At 2:00 P.M. Thursday, Dec. 27, and 10:00 A.M. Friday,

Dec. 28.

Place: Lobby, 200 Berkeley Street

Liberty Mutual Insurance Companies

Description: A tour of the Rehabilitation Center for handicapped

workers.

Time: At 10:00 A.M. and 2:00 P.M. on Thursday, Dec. 27, and

Friday, Dec. 28.

Place: Meet at Information Desk, Copley-Plaza Hotel.

Description: A tour of the Tabulating Installation.

Time: At 3:30 P.M. Thursday, Dec. 27, and Friday, Dec. 28.

Place: Meet at Information Desk, Copley-Plaza Hotel.

Description: A tour of the Research Department where Dr. Henry D.

Locke, Vice-President, will discuss the operation of this

department.

Time: At 4:00 P.M. Thursday, Dec. 27, and Friday, Dec. 28.

Place: Meet at Information Desk, Copley-Plaza Hotel.

#### **Keystone Custodian Funds**

Description: Inspection of the flow of work and the physical facilities

used by staff in managing a \$200 million investment fund. Followed by a discussion of fund management and question

period.

Time: 10:00 A.M. and 3:00 P.M. on Friday, Dec. 28.

(Please register for this tour at the Statler Information

Desk by 1:00 P.M. Thursday, Dec. 27.)

Place: Meet at Information Desk at Statler Hotel.

#### **Key to Abbreviations**

Names of associations meeting in joint sessions are indicated as follows in the official program.

A.E.A. — American Economic Association

A.F.A. - American Finance Association

A.M.A. — American Marketing Association

A.S.A. — American Statistical Association

E.S. - Econometric Society

I.M.S. — Institute of Mathematical Statistics

I.R.R.A. — Industrial Relations Research Association

A.A.U.T.I. — American Association of University Teachers of Insurance

C.E.A. — Catholic Economic Association

B.S. (ENAR) — Biometrics Society, Eastern North American Region

A.F.E.A. — American Farm Economics Association

P.A.A. — Population Association of America

B.S.A.S. — Boston Security Analysts Society

A.S.Q.C. (NER) — American Society for Quality Control, New England Region

R.S.S. — Rural Sociological Society

S.W.R.G. - Social Work Research Group

A.S.S. — American Sociological Society

S.A. - Society of Actuaries

E.H.A. — Economic History Association

A.P.H.A. (SS) — American Public Health Association (Statistics Section)

# ASSOCIATION OFFICERS

#### AMERICAN ECONOMIC ASSOCIATION

President: John H. Williams, Federal Reserve Bank of New York

Vice-Presidents: Corwin D. Edwards, Federal Trade Commission

Donald H. Wallace, Princeton University

Secretary-Treasurer: James Washington Bell, Northwestern University

Managing Editor: Paul T. Homan, University of California at Los Angeles

American Economic

Review

Legal Counsel: John E. Walker, Washington, D. C.

Executive Committee: The Officers and

Past Presidents: Howard S. Ellis, University of California

Frank H. Knight, University of Chicago

Elected Members: Arthur F. Burns, Columbia University

Paul A. Samuelson, Massachusetts Institute of Technology

Lester V. Chandler, Princeton University Robert A. Gordon, University of California John B. Condliffe, University of California Albert G. Hart, Columbia University

Editorial Board: Moses Abramovitz, Stanford University

William J. Fellner, University of California Milton Friedman, University of Chicago Richard A. Musgrave, University of Michigan William H. Nicholls, Vanderbilt University

Lloyd G. Reynolds, Yale University

#### AMERICAN FINANCE ASSOCIATION

President: Raymond J. Saulnier, Barnard College, Columbia University

Vice-Presidents: Money and Banking; Roy L. Reierson, Bankers Trust

Company

Investments; Wilford J. Eiteman, University of Michigan Business Finance: Charles C. Abbott, Harvard University Insurance; William C. Greenough, Teachers Insurance & Annuity Association

Public Finance; Harold M. Groves, University of Wiscon-

International Finance; Arthur R. Upgren, University of

Minnesota

Secretary-Treasurer: Edward E. Edwards. Indiana University

Editor: Marshall D. Ketchum, University of Chicago

Journal of Finance

Associate Editor: J. Fred Weston, University of Chicago

Advisory Committee: Raymond J. Saulnier, Columbia University

Howard R. Bowen, University of Illinois Benjamin H. Beckhart, Columbia University

Neil H. Jacoby, University of California at Los Angeles

Lewis A. Froman, Russell Sage College

Raymond J. Saulnier, Columbia University Editorial Board: Pearson Hunt, Harvard University

Jules I. Bogen, New York University

#### AMERICAN MARKETING ASSOCIATION

President: George H. Brown, University of Chicago

Vice-Presidents: Robert J. Eggert, Ford Motor Company Thomas G. MacGowan, The Firestone Tire & Rubber

Company

Reavis Cox, University of Pennsylvania

Secretary: Ira D. Anderson, Northwestern University

Treasurer: Donald E. West, McCall Corporation

Directors: Harold P. Alspaugh, H. J. Heinz Company Henry G. Baker, University of Georgia Robert T. Browne, Pillsbury Mills, Inc. Delbert J. Duncan, University of California William W. Heusner, Pabst Sales Company

B. F. Lynip, Jr., C & H Sugar Refining Corporation

Hugh H. MacMillan. The Detroit Free Press Richard H. Moulton, General Foods Corporation

Dean M. Prather, A. C. Nielsen Company of Canada, Ltd.

Charles W. Smith, McKinsey & Company

Everett R. Smith, MacFadden Publications, Inc. Hugh G. Wales, University of Illinois Wilford L. White, Department of Commerce

Editorial Board: The Journal of

Editor-in-Chief: E. R. Hawkins, Johns Hopkins University

Managing Editor: Albert W. Frey, Dartmouth College Marketing Marketing Research Editor; James H. Lorie, Federal

Reserve System Book Review Editor; Charles J. Dirksen, University of

Santa Clara Steuart Henderson Britt, Needham, Louis & Brorby, Inc.

Orin E. Burley, University of Pennsylvania Lincoln Clark, University of Tennessee Joel Dean, Columbia University Morris H. Hansen, Bureau of the Census

John Jeuck, University of Chicago George L. Mehren, University of California

#### AMERICAN STATISTICAL ASSOCIATION

President: Lowell J. Reed, Johns Hopkins University and Hospital President-Elect: Aryness Joy Wickens, U. S. Bureau of Labor Statistics Samuel S. Wilks, Princeton University

Past President:

Dorothy S. Brady, U. S. Bureau of Labor Statistics Vice-Presidents: Morris H. Hansen, U. S. Bureau of the Census

Philip M. Hauser, University of Chicago

Secretary-Treasurer: Samuel Weiss, U. S. Bureau of Labor Statistics Gertrude M. Cox, University of North Carolina Directors: W. Edwards Deming, U. S. Bureau of the Budget

Cyril H. Goulden, Central Experimental Farm, Ottawa

John W. Tukey, Princeton University Ralph J. Watkins, Dun & Bradstreet, Inc. Louis L. Thurstone, University of Chicago

Council: C. M. Armstrong, New York State Department of Education

W. S. Brush, Consolidated Edison Company, New York

Jerome Cornfield, National Cancer Institute Lester R. Frankel, Dun & Bradstreet, Inc. Paul G. Hoel. University of California Palmer O. Johnson, University of Minnesota H. L. Jones, Illinois Bell Telephone Company

T. J. Mills, Arlington, Virginia Frederick Mosteller, Harvard University P. R. Rider, Washington University J. R. Stockton, University of Texas E. J. Swan, Federal Reserve Bank of San Francisco W. Allen Wallis, University of Chicago

The American Statistician Journal of the

Editor: Sylvia Weyl, National Office, ASA

American Statistical Association

Editor: W. Allen Wallis, University of Chicago

#### ECONOMETRIC SOCIETY

Sylvia Weyl, National Office, ASA

President: R. G. D. Allen. London School of Economics

Vice-President: Paul A. Samuelson. Massachusetts Institute of Technology

Secretary: William B. Simpson, Cowles Commission Treasurer: Alfred Cowles, Cowles Commission

Council: The Officers and:

Constantino Bresciani-Turroni, Banco di Roma, Italy

Colin Clark, Bureau of Industry, Australia Francois Divisia, Ecole Polytechnique, Paris Griffith C. Evans, University of California at Berkeley

Ragnar Frisch, University of Oslo, Norway John R. Hicks, Nuffield College, England

Tjalling C. Koopmans, Cowles Commission and University of Chicago

Simon Kuznets, University of Pennsylvania Wassily Leontief, Harvard University

Herman O. A. Wold, University of Uppsala, Sweden

Editor: Ragnar Frisch, University of Oslo, Norway

Econometrica

Managing Editor: W. B. Simpson, University of Chicago

## INSTITUTE OF MATHEMATICAL STATISTICS

President: P. S. Dwyer, University of Michigan President-Elect: M. A. Girshick, Stanford University

Secretary-Treasurer: C. H. Fischer, University of Michigan Editor: T. W. Anderson, Columbia University The Annals of

Mathematical Statistics

Council: W. G. Cochran, Johns Hopkins University C. Eisenhart, Bureau of Standards

Harold Hotelling, University of North Carolina E. L. Lehmann, Princeton University
David Blackwell, Stanford University
W. G. Madow, University of Illinois
F. C. Mosteller, Harvard University L. J. Savage, University of Chicago Harold Cramér, University of Stockholm A. M. Mood, RAND Corporation Jerzy Neyman, University of California S. S. Wilks, Princeton University

## INDUSTRIAL RELATIONS RESEARCH ASSOCIATION

President: William M. Leiserson, Washington, D. C. Secretary-Treasurer: R. W. Fleming, University of Wisconsin

Executive Board: E. Wight Bakke Yale University

Solomon Barkin, Textile Workers Union of America

Phillips Bradley, Syracuse University Ewan Clague, Bureau of Labor Statistics Nathan P. Feinsinger. University of Wisconsin

Carroll E. French. National Association of Manufacturers

Frederick H. Harbison, University of Chicago Arthur Kornhauser, Wayne University

Clark Kerr. University of California at Berkeley

Richard A. Lester, Princeton University Lois MacDonald, New York University

George W. Taylor, University of Pennsylvania
William F. Whyte, Cornell University
Legal Counsel: Alexander H. Frey, University of Pennsylvania Editor: L. Reed Tripp, University of Wisconsin

### AMERICAN ASSOCIATION OF UNIVERSITY TEACHERS OF INSURANCE

President: Erwin A. Gaumnitz, University of Wisconsin Vice-President: C. M. Kahler, University of Pennsylvania Secretary-Treasurer: J. Edward Hedges, Indiana University Executive Committee: J. Anderson Fitzgerald. University of Texas

Charles C. Center, University of Wisconsin I. J. Sollenberger, University of Oklahoma Clayton G. Hale, The Hale & Hale Company

#### CATHOLIC ECONOMIC ASSOCIATION

President: John H. Sheehan, University of Notre Dame

Rev. Raymond J. Miller, C.SS.R., St. John's Church, Vice-Presidents:

Carlisle, Kentucky

Rev. Louis Baska, O.S.B., St. Benedict's College Secretary-Treasurer: Sister M. Yolande, O.F.S., College of St. Teresa

Executive Committee: Dr. Joseph Solterer, Georgetown University Francis J. Brown, De Paul University

Editor: Review of Social Economy

Rev. Thomas F. Devine, S.J., Marquette University

Sister Mary Ignatius, S.N.D., Notre Dame College Associate Editors: Paul Montayon, Quincy College

Helen Potter, Seton Hill College Rafael Alonso Trieto, Monterey, Mexico

# RENT A NEW CAR SEE HISTORIC BOSTON AND VICINITY

HERTZ DRIV-UR-SELF SYSTEM is providing an Auto Rental Service to convention delegates. Cars are available at the Motor Mart Garage which is directly behind the Statler Hotel.

Telephone: HUbbard 2-0800

# A check list of some Macmillan economics texts

LABOR and INDUSTRIA	AL RELATIONS
Richard Lester	1951—\$4.25
PROBLEMS of LABOR Glenn Miller	1951— <b>\$</b> 5.00
BUSINESS CYCLES D. Hamberg	1951—\$5.00
ECONOMIC DYNAMIC William Baumol	CS 1951— <b>\$</b> 5.00
AMERICA'S ECONOM Fred Shannan	AIC GROWTH, 3rd Ed. 1951—\$6.00
MONEY, TRADE and Edin honor of John H. Will	
ECONOMIC RESOURCE SOUTH C. Hoover and B. Ratchf	
INTRODUCTION to SOO Atteberry, Auble, Hunt, I	
THE INTERNATIONAL P. T. Ellsworth	. ECONOMY 1950—\$5.50
PRINCIPLES of BUSINESS Franklin Cook	S & the FEDERAL LAW 1951—\$5.50
The STRUCTURE of AME Walter Adams	RICAN INDUSTRY 1950—\$4.75
o be published in the s	pring-A New Text
THE ECONOMIC SYSTE Flow of Economic Life	M: An Analysis of the
E. T. Weiler	University of Illinois

# SUMMARY OF WEDNESDAY MEETINGS

12:00 Noon

Luncheon Meeting of the Committee (AEA)

Contributed Papers-I (IMS)

1:20 P.M.

International Trade Theory (AEA)
Agriculture During Rearmament (AEA,
AFEA) Investments (AFA)
Analysis of Economic Bound Table (ES)
Contributed Papers (ES) 2:30 P.M.

Development:

3:30 P.M.

Monte Carlo Methods (IMS)

8:00 P.M.

American Foreign Aid Programs (AEA) Governmental Policy on Business Prac-tices (AEA) Developments in Input-Output Analysis

The Macmillan Company 60 Fifth Avenue, N.Y. 11

# National Bureau of Economic Research

1819 BROADWAY

NEW YORK 23, N.Y.

# Current Books

Wha			es: A Progress Repor	rt
422 pages	48+ tables	VESLEY C. MITCHE 7 charts	LL 2 appendices	\$5.00
wi 672 pages	th Special Refe	ories and Busines rence to Manufa MOSES ABRAMOVI 102 charts	cturers' Inventories	\$6.00
	Comfor	namaa am Dusimas	o Creaton	
Eleven papers p 448 pages		rence on Busines discussion at Confere	nce on Business Cycles, Nov	vember 1949 \$6.00
	Studies in Inco		Volume Thirteen	\$6.00
		me and Wealth,	Volume Fourteen	
Seven papers or	wealth	288 pages		\$3.50
Deterioration	on in the Qualit	1920-1930	ls Issued in the Unite	d States,
112 pages	19 ta	ILSE MINTZ	9 cnarts	\$2.00
	A Study of Out	HAROLD BARGE	t, and Productivity R	
304 pages	64 tables	25 charts	9 appendices	\$4.00
Urba		Markets: Charact ERNEST M. FISH	teristics and Financi	ng
208 pages	54 ta		7 charts	\$3.00
The N		Treatment of Ca	apital Gains and Los	ises
576 pages	98 tables	25 charts	2 appendices	\$7.50
		te Income Reten	•	
142 pages	16 tables	27 charts	3 appendices	\$2.50

# SCHEDULE OF MEETINGS

Wednesday, December 26, 1951

12:00 Noon STATLER Parlor F

Luncheon Meeting of the Executive Com-

American Economic Association

1:20-3:20 P.M. COPLEY-PLAZA State Suite

Contributed Papers—I

Institute of Mathematical Statistics

Chairman: S. B. Littauer, Columbia University

Papers:

TWO RANK ORDER TESTS WHICH ARE MOST POWERFUL AGAINST SPECIFIC PARAMETIRC ALTERNATIVES

Milton E. Terry, Jr., Virginia Polytechnic Institute.

PARTIALLY BALANCED DESIGNS WITH

 $k > \gamma = 3$ 

R. C. Bose and W. H. Clatworthy, University of North Carolina at Chapel Hill.

SOME OBSERVATIONS ON THE F-TEST IN ANALYSIS OF VARIANCE

S. N. Roy, University of North Carolina at Chapel Hill

THE NEYMAN-PEARSON LEMMA FACTOR **FUNCTIONS** 

L. M. Court, American Power Jet Company

THE PROBABILITY OF A CORRECT RANKING (PRELIMINARY REPORT)

Robert E. Bechhofer, Columbia University

A NON-PARAMETRIC ANALOGUE BASED UPON RANKS OF ONE-WAY ANALYSIS OF VARIANCE

William Kruskal, University of Chicago

A SERIES OF GROUP DIVISIBLE DESIGNS FOR TWO-WAY ELIMINATION OF HETERO-**GENEITY** 

S. S. Shrinkhande, University of Kansas

A TEST OF THE UNIFORMITY OF THE CIRCULAR DISTRIBUTION (PRELIMINARY REPORT)

J. Arthur Greenwood, Manhattan Life Insurance Company and David Durand, National Bureau of Economic Research

See Publications at Booth in Exhibition Hall

Wednesday

A METHOD FOR LIMIT THEOREMS IN MARKOV CHAINS

T. E. Harris, The RAND Corporation

ON TESTS OF CERTAIN HYPOTHESES ABOUT MULTIVARIATE NORMAL POPULATIONS. (BY TITLE).

S. N. Roy, University of North Carolina at Chapel Hill.

AN INEQUALITY FOR ORTHOGONAL ARRAYS OF STRENGTH 2. (BY TITLE)
S. S. Shrinkhande, University of Kansas

Elmer C. Bratt, Lehigh University

Papers: IMPACT OF BUSINESS CONDITIONS ON IN-

Harold X. Schreder, Distributors Group, Inc.

INVESTMENT PSYCHOLOGY SINCE KOREA

Douglas H. Bellemore, Boston University

SHORT- AND LONG-TERM CAPITAL REQUIRE-

Discussion: Jacob O. Kamm, Baldwin-Wallace College George L. Leffler, Pennsylvania State College

2:30 P.M. STATLER Ballroom International Trade Theory
American Economic Association

Chairman: R. B. Bryce, Department of Finance, Ottawa,

Canada

Papers: THE PRESENT STATE OF THE THEORY OF

INTERNATIONAL VALUES

Jacob Viner, Princeton University

HAS THE MODERN THEORY OF ECONOMIC TRENDS CONTRIBUTED TO THE IMPROVEMENT OF INTERNATIONAL ECONOMIC RE-

LATIONS?

Arthur Smithies, Harvard University

Discussion: G. A. Elliott, University of Toronto

J. J. Polak, International Monetary Fund

2:30 P.M. STATLER Georgian Room Agriculture During Rearmament Joint Session: A.E.A., A.F.E.A.

Chairman: Theodore W. Schultz, University of Chicago

Papers: APPRAISING THE DEMAND FOR AMERICAN AGRICULTURAL OUTPUT

Elmer J. Working, University of Illinois

AMERICAN AGRICULTURAL POLICY DURING

REARMAMENT

Karl Brandt, Food Research Institute

Discussion: William H. Nicholls, Vanderbilt University
Kenneth H. Parsons, University of Wisconsin

2:30 P.M. STATLER Parlor A

Investments

American Finance Association

Chairman: Wilford J. Eiteman, University of Michigan

2:30 P.M. STATLER 4th Floor Analysis of Economic Development: Round Table

Econometric Society

**MENTS** 

Chairman: Wassily Leontief, Harvard University

VESTMENT POLICIES

Paper: ANALYSIS OF ECONOMIC DEVELOPMENT

James S. Duesenberry, Harvard University

Discussion: J. D. Black, Harvard University

K. Davis, Columbia University

Evsey Domar, Johns Hopkins University

W. Hoffmann, Germany

N. Rosenstein-Rodan, International Bank

2:30 P.M. STATLER Parlor C Contributed Papers

Econometric Society

Chairman: John Chipman, Harvard University

Papers: RELATION OF LABOR REQUIREMENTS TO

OUTPUT

D. Suits, University of Michigan

THEORIES OF LOCATION AND TRADE, INTER-

NATIONAL AND INTERREGIONAL

W. Isard and M. T. Peck, Harvard University

Discussion: General Discussion from the Floor

3:30-5:30 P.M. COPLEY-PLAZA

State Suite

Monte Carlo Methods

Institute of Mathematical Statistics

Chairman: Paul S. Dwyer, University of Michigan

Papers: SOME EXPERIMENTS ON MONTE CARLO

METHODS

John Todd, National Bureau of Standards

Wednesday

EMPIRICAL SAMPLING DISTRIBUTIONS Dan Teichroew, University of North Carolina

Discussion: R. L. Anderson, University of North Carolina William Feller, Princeton University

8:00 P.M. STATLER Ballroom

American Foreign Aid Programs American Economic Association

Gottfried Haberler, Harvard University Chairman:

Papers: EUROPEAN RECOVERY AND THE PROBLEMS

AHEAD

Richard M. Bissell, Jr., Deputy Director, Mutual Security Agency; and (on leave) Massachusetts Institute of Technology

RAW MATERIALS. REARMAMENT, AND ECO-

NOMIC DEVELOPMENT

Edward S. Mason, Harvard University

Don D. Humphrey, Duke University

Walter S. Salant, Council of Economic Advisers

8:00 P.M. STATLER Georgian Room Governmental Policy on Business Practices American Economic Association

Chairman: Theodore J. Kreps, Stanford University

ANTI-TRUST POLICY DURING REARMAMENT Papers:

Corwin D. Edwards, Federal Trade Com-

mission

GOVERNMENT AID TO BUSINESS EXPANSION Edward C. Welsh, Reconstruction Finance

Corporation

Discussion: Melvin de Chazeau, Cornell University

Kermit Gordon, Williams College

8:00 P.M. STATLER 4th Floor

Developments in Input-Output Analysis Econometric Society

Chairman: Milton Friedman, University of Chicago

Papers THE 1947 INPUT-OUTPUT TABLE

D. Evans, M. Hoffenberg, U. S. Bureau of

Labor Statistics

A DYNAMIC MODEL

J. I. Holley and G. Dantzig, U. S. Depart-

ment of the Air Force

Discussion: John Chipman, Harvard University B. Klein, Council of Economic Advisers W. A. Wallis, University of Chicago

8:00 P.M. COPLEY-PLAZA State Suite

Time Series Analysis Econometric Society

Chairman: Harold M. Somers, University of Buffalo

Papers: ECONOMIC TIME SERIES AND THE TESTING

OF HYPOTHESES

G. Orcutt, Harvard University

AUTOCORRELATION OF THE DISTURBANCES IN ECONOMIC BEHAVIOR EQUATIONS

I. Gurland, Cowles Commission

Discussion: N. Georgescu-Roegen, Vanderbilt University

W. C. Hood, University of Toronto E. J. Working, University of Illinois

Bringing the Library to the Student

# **OUTSIDE READINGS** in ECONOMICS

HESS, GALLMAN, RICE, and STERN

Wharton School, University of Pennsylvania

Significant—each article a definite contribution to student understanding. Average length of articles: nine pages

Up-to-date—74% published since 1945 Inexpensive—877 pages, hard cover, \$2.95

THOMAS Y. CROWELL COMPANY 432 FOURTH AVENUE NEW YORK 16, N. Y. **NEW AND DIFFERENT** 

# **ECONOMICS**

An Introductory Analysis of the Level, Composition, and Distribution of Economic Income

by Bruce Winton Knight

Lawrence Gregory Hines of dartmouth college

CHURAN

Avoiding the limitations of any one "approach" to economic theory and policy, whether pre-Keynesian, post-Keynesian, or Institutional, this elementary text is distinguished by its balanced use of all three approaches. For the introductory course it will prove eminently teachable because it is so very readable.

Ready in April.

Examination copies on request.

ALFRED · A · KNOPF, Publisher 501 Madison Avenue, New York 22



SUMMARY OF THURSDAY MEETINGS

Luncheon: Meeting of Outgoing Board of Directors (ASA)

Luncheon and General Session (AMA)

Business Meeting (AFA)

10:30 A.M.

Teachers Panel Session (AMA)

General Session (AMA)

# A CHECK LIST OF IRWIN TEXTS IN MARKETING

SALES MANAGEMENT

Policies and Procedures By D. M. Phelps, University of Michigan

SALESMANSHIP

Principles and Methods By C. A. Pederson, Stanford University, and M. D. Wright, San Jose State College

WRITING FOR BUSINESS

Selected Articles on Business Communication
By C. W. Wilkinson, Michigan State College,
J. H. Menning, University of Alabama, and
C. R. Anderson, University of Illinois

MARKETING

Principles and Methods
By C. F. Phillips, Bates College, and D. J.
Duncan, University of California

MARKETING BY MANUFACTURERS Revised Edition

By C. F. Phillips, Bates College

THEORY IN MARKETING By Reavis Cox, University of Pennsylvania, and Wroe Alderson, Alderson & Sessions, Inc.

PLANNING THE PRODUCT By D. M. Phelps, University of Michigan

RETAILING

Principles and Methods—Third Edition
By D. J. Duncan, University of California,
and C. F. Phillips, Bates College

**PROCUREMENT** 

Principles and Cases By Howard T. Lewis, Harvard University

ADVERTISING

Theory and Practice-Third Edition By Charles H. Sandage, University of Illinois

ADVERTISING Text and Cases

By Neil H. Borden, Harvard University

THE ECONOMIC EFFECTS OF ADVERTISING

By Neil H. Borden, Harvard University

ADVERTISING IN OUR ECONOMY By Neil H. Borden, Harvard University

RICHARD D. IRWIN, INC.

VISIT **OUR EXHIBIT** 

# SCHEDULE OF MEETINGS

Thursday, December 27, 1951

9:15 A.M. KENMORE Crystal Room General Session American Marketing Association

Chairman: Edward C. Bursk, Editor, Harvard Business

Review

Topic: IS MARKETING EFFECTIVENESS SLIPPING?

AS THE RETAILER SEES IT:

William Applebaum, Stop & Shop, Inc.,

AS THE MANUFACTURER SEES IT: Lawrence F. Whittemore, President, Brown Company, Berlin, N. H., and Boston.

MARKETING EFFECTIVENESS AND THE GENERAL BUSINESS OUTLOOK

Malcolm P. McNair, Harvard Graduate School of Business Administration

9:30 A.M. STATLER Ballroom

Economic Theory and Public Policy American Economic Association

Chairman: John M. Clark, Columbia University

Papers: THE FUTURE OF ECONOMIC LIBERALISM Overton H. Taylor, Harvard University

AN HISTORIAN'S PERSPECTIVE ON MODERN

ECONOMIC THEORY

W. W. Rostow, Massachusetts Institute of

Technology

Discussion: Vincent W. Bladen, University of Toronto

Paul T. Homan, University of California at Los

Angeles

W. A. Mackintosh, Queen's University

9:30 A.M. STATLER Georgian Room Economic Problems of Military Mobilization American Economic Association

Chairman: Donald H. Wallace, Princeton University

Papers: THE PLANNING OF MILITARY REQUIRE-**MENTS** 

> Col. George A. Lincoln, United States Military Academy

Thursday

PROCUREMENT POLICIES—WORLD WAR II AND TODAY

John Perry Miller, Yale University

Discussion: Harry E. Howell, New York City

J. Philip Wernette, University of Michigan

9:30 A.M. STATLER Parlors A and B Regional Economics: Round Table Joint Session: A.E.A., E.S.

Chairman: Calvin B. Hoover, Duke University

A DISCUSSION OF THE SPATIAL ASPECTS OF Paper: THE STRUCTURE AND FUNCTIONING OF AN **ECONOMIC SYSTEM** 

Rutledge Vining, University of Virginia

Discussion: Edgar Dunn, University of Florida

Edgar M. Hoover, Council of Economic

Advisers

Stefan Robock, Tennessee Valley Authority Harry S. Schwartz, Federal Reserve Bank of

San Francisco

Nathaniel Wollman, University of New Mexico

9:30-11:30 A.M. COPLEY-PLAZA Foyer

Statistics in the Administration of Government Controls

American Statistical Association

Chairman: Lester S. Kellogg, Deere & Company

Papers: THE GOVERNMENT'S STATISTICAL PROGRAM

UNDER EMERGENCY CONDITIONS

Donald C. Riley, Division of Statistical

Standards, Bureau of the Budget

GOVERNMENT STATISTICAL REQUESTS

UNDER THE DEFENSE PROGRAM

Theodore E. Veldfort, Manager, Copper & Brass Research Association, New York

Discussion: Adolph G. Abramson, SKF Industries

Earle Constantine, National Association of

Hosiery Manufacturers

9:30-11:30 A.M. **COPLEY-PLAZA** Oval Room

, Productivity at the National Level American Statistical Association

Solomon Fabricant, New York University Chairman:

Papers: PRODUCTIVITY IN THE SOVIET UNION

Irving H. Siegel, 20th Century Fund, New York

20

PRODUCTIVITY IN PUERTO RICO

Simon Rottenberg, University of Puerto Rico

INTERNATIONAL COMPARISONS OF REAL PER CAPITA INCOME

J. B. D. Derksen, United Nations Statistical

Discussion: Henry G. Aubrey, New School for Social

Research

Alexander Gerschenkron, Harvard University

9:30-11:30 A.M. **COPLEY-PLAZA** 

Copley Club

Contributed Papers

Joint Session: A.S.A., B.S. (ENAR)

Chairman: W. J. Youden, National Bureau of Standards

Papers:

TYPE OF RETURNS FROM WAVES OF MAIL QUESTIONNAIRES IN TWO NATIONAL

MAGAZINE READERSHIP SURVEYS

Walter T. Federer, Cornell University, and Robert K. McMillan, National Analysts, Inc.

THE MULTIPLE SAMPLING OF ATTRIBUTES Douglas S. Robson, Cornell University, and A. J. King, National Analysts, Inc.

ANALYSIS OF PARTIALLY BALANCED INCOM-PLETE BLOCK DESIGNS ILLUSTRATED ON THE SIMPLE RECTANGULAR LATTICE

K. R. Nair, Forest Research Institute, India

LATINIZED RECTANGULAR LATTICES

Boyd Harshbarger, Virginia Polytechinc Insti-

tute

9:30-11:30 A.M. **COPLEY-PLAZA** 

General Social Statistics American Statistical Association

Parlor B

Chairman: Harry Alpert, Division of Statistical Standards,

Bureau of the Budget

Papers:

PROBLEMS AND METHODS IN FEDERAL STATISTICS ON EDUCATION

Herbert S. Conrad, U. S. Office of Education

THE CENTRAL REGISTER AS A DEVICE FOR PRODUCING BETTER STATISTICS AS THE BASIS FOR UNDERSTANDING AND TREATING JUVENILE DELINQUENCY

Sophia M. Robison, New York School of

Social Work

## Thursday

THE NATIONAL PRISONER STATISTICS PROGRAM

Henry Coe Lanpher and James C. McCaf-

ferty, Bureau of Prisons, Department of Justice

Discussion: Francis G. Cornell, University of Illinois Albert Morris, Boston University

Edward E. Schwartz, U. S. Children's Bureau

9:30-11:30 A.M. COPLEY-PLAZA State Suite Public Health Statistics: Approaches to the Definition of Public Health Problems

Joint Session: A.S.A., A.P.H.A. (S.S.)

Chairman: Paul M. Densen, University of Pittsburgh

Papers: WHAT IS A PUBLIC HEALTH PROBLEM

Morton Levin, New York State Department
of Health

THE FAMILY AS A UNIT IN PUBLIC HEALTH RESEARCH

Margaret Merrell, Johns Hopkins University

THE PROBLEM OF DEFINING A MEDICAL SERVICE AREA

Isidore Altman, U. S. Public Health Service

9:30-11:30 A.M. COPLEY-PLAZA Sheraton Room

Problems of Identifiability

Joint Session: A.S.A., E.S., I.M.S.

Chairman: Paul Samuelson, Massachusetts Institute of Technology

Papers: IDENTIFIABILITY AND CONSISTENT ESTI-MABILITY OF STRUCTURAL RELATIONS Jerzy Neyman, University of California at Berkeley

> SYSTEMS OF NON-LINEAR STOCHASTIC DIF-FERENCE EQUATIONS Herman Rubin, Stanford University

NECESSARY AND SUFFICIENT CONDITIONS FOR CONSISTENT ESTIMABILITY Joseph L. Hodges, Jr., University of Chicago

Discussion:

L. Hurwicz, University of Illinois
Terry A. Jeeves, University of California at
Berkeley
C. M. Stein, University of Chicago

9:30-11:30 A.M. Contributed Papers II
COPLEY-PLAZA
Parlor C

Contributed Papers II
Institute of Mathematical Statistics

Chairman:

To be announced

Papers: THE DISTRIBUTION OF THE RANGE IN SAMPLES FROM A COMPOUND NORMAL POPULATION

Kenneth H. Kramer, Youngstown Sheet and Tubing Company

ON THE OPERATING CHARACTERISTICS OF CERTAIN QUALITY CONTROL TESTS

John E. Walsh, U. S. Naval Ordnance Station, Pasadena, California

OPERATING CHARACTERISTICS OF THE CONTROL CHART FOR SAMPLE MEANS Edgar P. King, Carnegie Institute of Technology

JOINT SAMPLING DISTRIBUTIONS OF THE MEANS AND STANDARD DEVIATION FOR FREQUENCY FUNCTIONS OF THE SECOND KIND

Melvin D. Springer, U. S. Naval Ordnance, Indianapolis, Indiana

STATISTICAL THEORY OF DROUGHTS

E. J. Gumbel, Consultant, Stanford University

SOME THEOREMS RELEVANT TO LIFE TESTING

Milton Sobel and Benjamin Epstein, Wayne University

SOME TESTS BASED ON THE FIRST  $\gamma$  ORDERED OBSERVATIONS DRAWN FROM AN EXPONENTIAL DISTRIBUTION

Benjamin Epstein and Milton Sobel, Wayne University

A METHOD OF REDUCING THE TIME REQUIRED TO COMPLETE CERTAIN FATIGUE TESTS

Leonard G. Johnson, Research Laboratories Division, General Motors Corporation, Detroit, Michigan

ON THE MULTIVARIATE POISSON DISTRIBUTION

Henry Teicher, Purdue University.

FORMULAS FOR APPROXIMATING THE HYPERGEOMETRIC AND BINOMIAL BY THE POISSON DISTRIBUTION

I. W. Burr, Purdue University

22

DISTRIBUTION OF RANGES FROM AN ARBITRARY DISCRETE UNIVERSE (BY TITLE) I. W. Burr, Purdue University

10:00 A.M. STATLER Parlor C

Practical Limitations on the Federal Net Income Tax

American Finance Association

Chairman: Harold M. Groves, University of Wisconsin

Papers: PRACTICAL LIMITATIONS TO THE NET IN-COME TAX-IN GENERAL

Walter W. Heller, University of Minnesota

B. U. Ratchford, Duke University

PRACTICAL LIMITATIONS TO THE NET IN-

COME TAX—CAPITAL GAINS

George T. Break, University of California

Discussion: Laszlo Ecker-Racz, Treasury Department

Martin R. Gainsbrugh, National Industrial Con-

ference Board

Lawrence W. Seltzer, Wayne University

10:30 A.M. KENMORE Silver Room

**Teachers Panel Session** American Marketing Association

Chairman: Richard M. Clewett, Northwestern University

Topic: GENERAL MARKETING

Panel Participants: To be announced

12:00 Noon COPLEY-PLAZA Room 131

Luncheon: Meeting of Outgoing Board of Directors

American Statistical Association

12:00-3:20 P.M. COPLEY-PLAZA Oval Room

Luncheon: Investing in Common Stocks Joint Session: A.S.A., B.S.A.S.

Chairman: Robert J. Wilkes, Scudder, Stevens & Clark

Papers: THE PRINCIPLES OF FORMULA INVESTING Robert A. Warren, Keystone Custodian Funds, Inc.

> COMMON STOCKS AND LIFE INSURANCE COMPANIES

Sherwin C. Badger, New England Mutual Life Insurance Company

Thursday

12:30 P.M. KENMORE Crystal Room Luncheon and General Session American Marketing Association

John Bidwell, President, New England Chapter, A.M.A. and Manager, Marketing Research Division, Dewey & Almy Chemical Company,

Cambridge, Massachusetts

Topic: HOW LONG WILL THE FREE MARKET BE

Emerson P. Schmidt, Chief Economist, U. S. Chamber of Commerce, Washington, D.C.

1:20-3:20 P.M. **COPLEY-PLAZA** Parlor B

Experimental Design in Industry Toint Session: A.S.A., A.S.O.C. (NER)

Chairman: Dorian Shanin, Hamilton Standard Division,

United Aircraft Corporation

Papers:

AN INDUSTRIAL EXPERIMENT IN PAPER

SATURATION

Warren Purcell, Brown Company

USE OF STATISTICAL PRINCIPLES IN FACTORY

TROUBLE SHOOTING

Leonard A. Seder, Gillette Safety Razor

Discussion: John Riordan, Department of the Air Force John G. Rutherford, The Glen L. Martin Company

Louis G. Young, Consultant

1:20-3:20 P.M. COPLEY-PLAZA Sheraton Room

Migration

Ioint Session: A.S.A., P.A.A.

Chairman: Henry S. Shryock, Jr., U.S. Bureau of the Census

Papers: INTRASTATE MIGRATION FOR WASHINGTON,

1935-40

Calvin F. Schmid, University of Washington, and M. J. Griswold, Wayne University

INTRASTATE MIGRATION IN THE TENNESSEE VALLEY AREA, 1935-40

John Folger, Maxwell Air Force Base

INTERSTATE MIGRATION IN NEW ENGLAND, 1935-40

R. G. Burnight, University of Connecticut



#### HARPER & BROTHERS

**Publishers** 

**EXTENDS GREETINGS** 

TO TEACHERS

OF ECONOMICS AND

BUSINESS ADMINISTRATION

AND CORDIALLY INVITES THEM

TO VISIT THE EXHIBIT

OF HARPER BOOKS

IN THE FOYER OF THE GRAND BALL ROOM STATLER HOTEL

Thursday

1:20-3:20 P.M. COPLEY-PLAZA Copley Club

Statistical Problems in Animal Experimenta-

Joint Session: A.S.A., B.S. (ENAR)

Chairman: Earl L. Green, Ohio State University

SOME STATISTICAL ASPECTS OF RESEARCH USING RADIOACTIVE ISOTOPES AND X-RAYS

A. E. Brandt, Atomic Energy Commission

AN APPLICATION OF FACTOR ANALYSIS TO THE SYSTEMATICS OF THE GENUS KALO-

TERMES

C. P. Stroud, University of Chicago

BIO-ASSAY WITH THE LATIN SQUARE—THE

CHOICE OF AN ERROR TERM

Jerome Cornfield, National Cancer Institute

1:20-3:20 P.M. COPLEY-PLAZA Foyer

Current Statistical Problems in Agriculture

Joint Session: A.S.A., A.F.E.A.

Chairman: F. F. Hill, Cornell University

MEASURING THE SHIFTING STRUCTURE OF Papers:

AMERICAN AGRICULTURE

Orris V. Wells, Bureau of Agricultural Economics, U. S. Department of Agriculture

A CRITICAL EVALUATION OF AVAILABLE

AGRICULTURAL STATISTICS

Ivan M. Lee, Giannini Foundation of Agricultural Economics, University of California

Discussion: Harold G. Halcrow, University of Connecticut

O. C. Stine, 20th Century Fund, New York

1:20 P.M. COPLEY-PLAZA Parlor C

Measurement of Expectations: Round Table

Econometric Society

Robert Bishop, Massachusetts Institute of Chairman:

Technology

Paper: THE MEASUREMENT OF EXPECTATIONS

F. Modigliani, University of Illinois

Discussion:

W. Baumol, Princeton University

G. Katona, University of Michigan

C. Kaysen, Harvard University

A. Kisselgoff, Bank of New York and Fifth

Avenue Bank

# Why Are We the Economists' Book Shop?

# because

## 1. WE PUBLISH IMPORTANT BOOKS IN ECONOMICS

These books are intended for the economist: working, teaching or graduate student.

Some of the books we have recently published are: Schumpeter-Imperialism and Social Classes Malthus-Principles of Political Economy Hart-Anticipations, Uncertainty and Dynamic Planning Knight-Ethics of Competition

# 2. WE SPONSOR THE ECONOMISTS' BOOK CLUB

This club makes it possible for those who belong to obtain worthwhile reprints of economic classics at reduced prices. It also makes it possible to engage in a program of reprinting economic classics. These important books might otherwise never become available at reasonable prices. See the inside back cover of the December AMERICAN ECONOMIC REVIEW for details of our BOOK CLUB selections.

# 3. WE ISSUE CATALOGUES OF OUT-OF-PRINT AND SECOND-HAND BOOKS IN ECONOMICS

Just about every worthwhile book in economics ever written comes through our shop during the course of a few years. No doubt we have catalogued many a book you have been searching for.

#### 4. WE ISSUE CATALOGUES OF NEW BOOKS IN **ECONOMICS**

Our catalogues list books printed here and abroad. We try to keep abreast of all the latest books.

# 5. WE OFFER A COMPLETE BOOK SERVICE TO **ECONOMISTS**

Why not put your name on our mailing list?

# AUGUSTUS M. KELLEY, Inc.

BOOKSELLERS AND PUBLISHERS 31 E. 10th STREET, NEW YORK 3, N.Y.

OUR DISPLAY BOOTH HAS FULL LISTS OF OUR PUBLICATIONS: DETAILS OF THE ECONOMISTS' BOOK CLUB; AND VARIOUS CATA-LOGUES WHICH WE HAVE ISSUED. WE WELCOME YOUR VISIT.

## Thursday

1:20-3:20 P.M. COPLEY-PLAZA State Suite

Statistical Models in Learning Theory Institute of Mathematical Statistics

Chairman: Harold Gulliksen, Educational Testing Service,

Princeton, New Jersey

Papers: A LINEAR-OPERATOR MODEL FOR LEARNING Robert R. Bush and Frederick Mosteller, Harvard University

A STATISTICAL DESCRIPTION FOR VERBAL

LEARNING

George A. Miller and William J. McGill, Massachusetts Institute of Technology

APPLICATION OF A SET-THEORETICAL MODEL

TO LEARNING PHENOMENA

Cletus I. Burke and W. K. Estes, Indiana

University

Discussion: Leo Goodman, University of Chicago

I. C. R. Licklider, Massachusetts Institute of

Technology

Max A. Woodbury, Princeton University

2:30 P.M. STATLER Georgian Room Inflation Control in the United States American Economic Association

Chairman: Edwin G. Nourse, Washington, D. C.

RECENT EXPERIENCE WITH MONETARY-

FISCAL MEASURES

Woodlief Thomas, Federal Reserve Board

REFLECTIONS ON A YEAR OF PRICE CONTROLS G. Griffith Johnson, Economic Stabilization

Agency

Discussion: Albert G. Hart, Columbia University

R. B. Heflebower, Northwestern University

2:30 P.M. STATLER Parlors A and B Public Utilities, Transportation, and Spatial

Organization

American Economic Association

Chairman: C. Emery Troxel, Wayne University

CRITERIA FOR THE ESTABLISHMENT OF AN OPTIMUM TRANSPORTATION SYSTEM

Ralph L. Dewey, Ohio State University

THE OPTIMUM GEOGRAPHIC SIZE OF A RATEMAKING UNIT FOR ELECTRICITY William F. Kennedy, Santa Barbara College

Thursday

Discussion: Edmund A. Nightingale, University of Minne-

Joseph S. Ransmeier, Dartmouth College

2:30 P.M. STATLER Ballroom

Issues in Methodology Ioint Session: A.E.A., E.S.

Chairman: Fritz Machlup, Johns Hopkins University

Papers: THE IMPACT ON GENERAL ECONOMICS OF MORE REALISTIC THEORIES OF THE FIRM

K. E. Boulding, University of Michigan

INSTITUTIONALISM AND EMPIRICISM IN

**ECONOMICS** 

Frank H. Knight, University of Chicago

ECONOMIC THEORY AND MATHEMATICS-

AN APPRAISAL

Paul A. Samuelson, Massachusetts Institute

of Technology

Discussion: Allan G. Gruchy, University of Maryland W. W. Leontief, Harvard University

2:30 P.M. KENMORE Crystal Room General Session (continuation of luncheon session)

American Marketing Association

Topic: TELEVISION TODAY—ITS IMPACT ON PEOPLE AND PRODUCTS (An Industry-Wide Research

Presented in Moving Pictures)

Robert W. McFadyen, National Broadcasting

Company

2:30 P.M. KENMORE **Boston Room**  Teachers Panel Session

American Marketing Association

Chairman: Leonard J. Bisbing, Marquette University

Topic: MARKET RESEARCH

Panel Participants: To Be Announced

2:30-4:20 P.M. STATLER Parlor C

Impact of Pension Funding on the American

Joint Session: A.F.A., A.A.U.T.I.

Chairman: William C. Greenough, Teachers Insurance &

Annuity Association

Papers: SOURCES OF INCOME FOR THE AGED John J. Corson, McKinsey & Company

INVESTMENT ASPECTS OF THE ACCUMULA-

TION OF PENSION FUNDS

Roger Murray, Bankers Trust Company

EFFECT ON THE ECONOMY OF CHANNELING SAVINGS THROUGH PENSION FUNDS Harry Guthmann, Northwestern University

Discussion: Raymond W. Goldsmith, R. W. Goldsmith Associates, Inc.

I. Fred Weston, University of California at

Los Angeles

3:30-5:30 P.M. COPLEY-PLAZA Sheraton Room

Price-Wage Measures and Controls American Statistical Association

Chairman: Henry B. Arthur, Swift and Company

STATISTICS IN PRICE CONTROL Papers:

Gardner Ackley, Office of Price Stabilization

WAGE-PRICE RELATIONSHIPS

George Cline Smith, U. S. Chamber of

Commerce

George W. Brooks, International Brotherhood Discussion: of Pulp, Sulphite and Paper Mill Workers

I. K. Galbraith, Harvard University

3:30-5:30 P.M. COPLEY-PLAZA Parlor B

Population Projections for the Decade Ahead American Statistical Association

Chairman: Francis E. McIntyre, California Texas Oil Company, Ltd.

PROJECTING POPULATION FOR SALES FORE-Papers: CASTING

> Margaret J. Hagood, U. S. Bureau of Agricultural Economics and Jacob S. Siegel, U. S. Bureau of the Census

THE ROLE OF POPULATION IN ECONOMIC **DYNAMICS** 

Charles F. Roos, Econometric Institute

Discussion: John E. Hodges, Hughes Tool Company and Rice Institute

Richard M. Snyder, E. I. duPont de Nemours

and Company

## Thursday

3:30-5:30 P.M. COPLEY-PLAZA Copley Club

Progress Report-Recent Changes in Statistics Courses and Curricula American Statistical Association

Chairman: J. E. Morton, Cornell University, on leave as Director, Survey of Statistical Operation, U. S.

Bureau of Mines

Papers: DEVELOPMENTS IN EASTERN UNIVERSITIES

Philip J. McCarthy, Cornell University

DEVELOPMENTS IN MID-AMERICAN UNI-

VERSITIES

Palmer O. Johnson, University of Minnesota

DEVELOPMENTS IN WESTERN UNIVERSITIES

William A. Spurr, Stanford University

Discussion: P. G. Fox, University of Wisconsin

Rutledge Vining, University of Virginia

S. S. Wilks, Princeton University

3:30-5:30 P.M. COPLEY-PLAZA Foyer

The Evaluation of Diagnostic Procedures Joint Session: A.S.A., B.S. (ENAR)

Chairman: John W. Fertig, Columbia University

Papers: DIAGNOSIS IN TUBERCULOSIS

J. Yerushalmy, University of California

DIAGNOSIS IN CANCER

John E. Dunn, National Cancer Institute

DIAGNOSIS IN DIABETES

Hugh T. C. Wilkerson, U. S. Public Health

Service

Discussion: Paul Meier, Philadelphia Tuberculosis As-

sociation

E. C. Hammond, American Cancer Society W. F. Taylor, U.S.A.F. School of Aviation

Medicine

3:30-5:30 P.M. COPLEY-PLAZA State Suite

The Spectrum View of the Analysis of Time Series

Institute of Mathematical Statistics

Chairman: M. A. Girshick, Stanford University

Speaker: John W. Tukey, Bell Telephone Laboratories,

Inc.

Discussion: T. W. Anderson, Columbia University

Guy H. Orcutt, Harvard University

Thursday

3:30 P.M. KENMORE Concurrent Panels: Digest and Review of

Marketing Literature

American Marketing Association

Crystal Room

GOVERNMENT PUBLICATIONS

Chairman: Cyrus S. Kauffman, President, C. S. Kauffman

& Associates, Washington, D. C.

Panel Participants:

WHAT INFORMATION IS AVAILABLE IN WASHINGTON AND HOW TO GET IT Roy B. Eastin, Superintendent of Documents, U. S. Government Printing Office Howard L. Stier, Director, Division of Statistics, National Canners Association

MARKETING USES FOR INPUT-OUTPUT DATA W. Duane Evans, U.S. Bureau of Labor

Statistics

**Empire Room** 

MARKETING RESEARCH LITERATURE

Chairman: Don Hobart, Vice President and Director of

Research, Curtis Publishing Cmopany

Panel Participants:

MAIN CURRENTS IN MARKETING LITERA-

Wroe Alderson, President, Alderson & Ses-

sions

THE TEACHER LOOKS AT MARKETING

LITERATURE

Wendell R. Smith, State University of Iowa

MARKETING LITERATURE AND MARKETING

**PROBLEMS** 

Royal E. Davis, Manager of Sales Research, The Goodyear Tire & Rubber Company

Silver Room

ADVERTISING MANAGEMENT LITERATURE

Chairman:

S. R. Bernstein, Editor, Advertising Age

Panel Participants:

CONSUMER MARKETING

Neil H. Borden, Harvard Graduate School of

**Business Administration** 

INDUSTRIAL MARKETING

Willard M. Fox, Director of Market Research,

Remington Rand, Inc.

SERVICE AND INSTITUTIONAL MARKETING Richard M. Clewett, Northwestern University

3:30 P.M. KENMORE Green Room Teachers Panel Session

American Marketing Association

Chairman: Ralph Oakes, Loyola University

Topic: SALES MANAGEMENT

Panel Participants: HIGHLIGHTS FROM THE 1950-1951 N.S.E. CURRICULUM SURVEY IN THE FIELD OF

DISTRIBUTION

Kenneth Lawyer, Western Reserve Uni-

versity

RESEARCH IN SALES TRAINING

J. S. Schiff, College of the City of New York

CONTENT OF SALES MANAGEMENT COURSES D. M. Phelps, University of Michigan

Discussion: Discussion from the Floor

4:30 P.M. STATLER Parlor C **Business Meeting** 

American Finance Association

5:40 P.M. COPLEY-PLAZA Room 133 1951 Council Meeting

Institute of Mathematical Statistics

6:30 P.M. KENMORE Crystal Room Dinner and General Session
American Marketing Association

Chairman: Allen W. Rucker, President, The Eddy-Rucker-

Nickels Company, Cambridge, Massachusetts,

Topic: WHAT TO DO ABOUT PRESERVING THE FREE MARKET?

Floyd A. Harper, The Foundation for Economic Education, Inc., Irvington-on-Hudson,

New York

6:30 P.M. University Club Annual Dinner of Officers, Advisory Com-

mittee and Editorial Board

American Finance Association

7:00 P.M. COPLEY-PLAZA Ballroom Dinner Meeting, Presidential Address, and

**Business Meeting** 

American Statistical Association

Speaker: Lowell J. Reed, Johns Hopkins University

8:30 P.M. STATLER Ballroom Presidential Address

American Economic Association

Chairman: Frank H. Knight, University of Chicago

Speaker: John H. Williams, Harvard University

# SUMMARY OF FRIDAY MEETINGS

Concurrent Panels: Case Histories in Marke Effectiveness (AMA) Teachers Panel Session (AMA) Evaluation of Recent Research on Emple

12:00 Noon
Luncheon: Business Meeting, Section
Training of Statisticians (ASA)
Luncheon: The Business Outlook (ASA)
Luncheon Meeting (ASUTI)

12:30 P.M. Luncheon and General Session (AMA) Statistical Aspects of Engineering Measus (ASA)

(ASA)

Round Table: A Desirable Training Prograte Point of View of the Present-Day Englishication of Statistics in Appraising Effectiveness of the Income-Maintenance Strains (ASA, SWEG)

Some Recent Developments in Insurance American Labor and International Labor (IRRA). Dynamics of the Local Labor Market (

Value Theory (AEA)
General Factors in Economic Grow
United States (AEA, ASA)

.0

Recent Developments in United Stat Policy (AEA, AFA) Theory of Consumption (ES) General Session (AMA) Teachers Penel Session (AMA) Monetary and Credit Statistics (ASA)
Intra-Company Statistical Programs (AS,
Contributed Papers (ASA, B.S.)
Round Table: Goals for the Study of
matics by Social Scientists (ASA, IMS
Census Statistics (ASA, IAA)

Annual Business Meeting (AAUTI)
5:00 P.M.

5:40 P.N 1962 Council Meeting (IMS) 7:00 P.M.

Annual Dinner Meeting (AAUTI)
8:30 P.M.
Booken Pone Orchestre—Arthur Ei

9:00 P.M. Smoker for All Members (IRF

35

General Session (AMA)
Teachers Panel Session (AMA)

34

Among the recent

## OXFORD PUBLICATIONS

on display in the foyer of the Grand Ball Room of the

Hotel Statler will be the following titles of interest to economists

# Ten Great Economists

By Joseph A. Schumpeter 320 pp. College Edition \$3.25

# The Structure of the American Economy

By Wassily W. Leontief 288 pages 1951 \$5.75

# The Social Framework of American Economy

By J. R. Hicks, and Albert G. Hart 280 pages 1945 \$3.50

# History of Economic Doctrines

By Eduard Heimann 272 pages 1945 \$3.75

OXFORD UNIVERSITY PRESS 114 Fifth Avenue, New York

# SCHEDULE OF MEETINGS

Friday, December 28, 1951

8:20-9:20 A.M. COPLEY-PLAZA Fover

**Business Meeting** 

Institute of Mathematical Statistics

8:30-9:20 A.M. COPLEY-PLAZA

Business Meeting of the Biometrics Section American Statistical Association

Parlor C

Chairman: John W. Tukey, Princeton University

8:30-9:20 A.M. COPLEY-PLAZA

Business Meeting of the Business and Eco-

nomic Statistics Section

Sheraton Room

American Statistical Association

Chairman: Walter E. Hoadley, Jr., Armstrong Cork

Company

8:30-9:30 A.M. BRADFORD **Bradford Roof** 

Annual Breakfast-Sponsored by American College of Life Underwriters and American Institute for Property and Liability Under-

writers, Inc.

American Association of University Teachers of

Insurance

9:15 A.M. KENMORE Crystal Room **General Session** 

American Marketing Association

Chairman: Daniel Bloomfield, Director, Boston Con-

ference on Distribution, Boston, Massachusetts

MARKETING MANAGEMENT: ITS GROWING RESPONSIBILITIES AND OPPORTUNITIES

Robert F. Elder, Marketing Consultant,

Boston, Massachusetts

9:15 A.M. KENMORE **Empire Room**  **Teachers Panel Session** 

American Marketing Association

Chairman: Vance Chamberlin, Fenn College

Tobic: ADVERTISING

Panel Participants: To Be Announced

Friday

9:30 A.M. STATLER Ballroom

Fiscal Theory

American Economic Association

Chairman: Roy Blough, Council of Economic Advisers

Papers: AN APPRAISAL OF CURRENT FISCAL THEORY

Paul J. Strayer, Princeton University

THE ANTI-INFLATIONARY IMPLICATIONS OF

ALTERNATIVE FORMS OF TAXATION

Richard B. Goode, International Monetary

Fund

Discussion: Carl S. Shoup, Columbia University

Harold M. Somers, University of Buffalo

9:30 A.M. STATLER Parlors A and B The Theoretical Analysis of Economic Growth

American Economic Association

Chairman: Harold A. Innis, University of Toronto

Papers: THE THEORETICAL ANALYSIS OF ECONOMIC

GROWTH

Evsey D. Domar, Johns Hopkins Uni-

versity

ECONOMIC GROWTH - ECONOMETRIC

MODELS IN RELATION TO THE SOCIAL SET-TING

David M. Wright, University of Virginia

Discussion: Thomas C. Schelling, Office of the Director

of the Mutual Security Agency

Malcolm C. Urquhart, Queen's University

9:30 A.M. STATLER Georgian Room Wages, Manpower, and Rearmament Joint Session: A.E.A., I.R.R.A.

Chairman: J. Douglas Brown, Princeton University

Papers: WAGE STABILIZATION

Clark Kerr, University of California at

Berkeley

PROBLEMS IN THE ALLOCATION OF MAN-

**POWER** 

William Haber, University of Michigan

Discussion: Richard A. Lester, Princeton University

Dale Yoder, University of Minnesota

9:30-11:30 A.M. COPLEY-PLAZA Sheraton Room

Defense Production Statistics American Statistical Association

Chairman: Frank Garfield, Board of Governors of The

Federal Reserve System

Papers: CAPACITY REQUIREMENTS UNDER PARTIAL

MOBILIZATION

Glenn McLaughlin, Defense Production Ad-

ministration

PROBLEMS OF MEASUREMENT IN ALLOCA-

TION OF SCARCE RESOURCES

Frederick Cone, Office of Defense Mobiliza-

Walter E. Hoadley, Jr., Armstrong Cork Co.

Ben Saurino, Sun Oil Company, Philadelphia,

Pennsylvania

9:30-11:30 A.M. COPLEY-PLAZA

Statistical Developments in Business Finance American Statistical Association

Room 131

John Lintner, Harvard Graduate School of Chairman:

Business Administration

A CRITICAL EVALUATION OF RECENT AD-DITIONS TO AND NEEDS FOR FINANCIAL STATISTICS COVERING BUSINESS OPERA-TIONS FROM THE VIEWPOINT OF THE

GOVERNMENT ECONOMIST

Lawrence McHugh, U. S. Department of

Commerce

A SECURITY ANALYST APPRAISES FINANCIAL

**STATISTICS** 

Lucien O. Hooper, W. E. Hutton & Company,

New York

Discussion: Eli Shapiro, University of Chicago

Miller Upton, Washington University, St.

Louis, Missouri

9:30-11:30 A.M. COPLEY-PLAZA Oval Room

The Implication of Sampling Methods to Business and Industrial Statistics

American Statistical Association

Howard C. Grieves, U.S. Bureau of the Census Chairman:

SAMPLING TECHNIQUES IN THE CURRENT Papers:

**BUSINESS PROGRAM** 

Max Bershad, Bureau of the Census

MEASUREMENT OF COVERAGE IN THE 1948 CENSUS OF BUSINESS

Leon Pritzker, Bureau of the Census

THE ANNUAL SURVEY OF MANUFACTURES' SAMPLE

Jack Ogus, Bureau of the Census

Discussion: Robert W. Burgess, Western Electric Company Howard L. Jones, Illinois Bell Telephone Company

9:30-11:30 A.M. COPLEY-PLAZA Copley Club

Application of Statistics in Rural Sociology Joint Session: A.S.A., R.S.S.

Chairman: Margaret Jarman Hagood, Bureau of Agricultural Economics, U. S. Department of Agriculture

SOME CONSIDERATIONS IN THE USE OF THE Papers: RESIDUAL METHOD OF ESTIMATING NET MIGRATION

> Jacob S. Siegel, U. S. Bureau of the Census C. Horace Hamilton, North Carolina State College of Agriculture

HOUSING FACILITIES AND EQUIPMENT OF HIRED FARM WORKERS AND THEIR EM-**PLOYERS** 

Barbara B. Reagan, Bureau of Human Nutrition and Home Economics, and Louis J. Ducoff, Bureau of Agricultural Economics, U. S. Department of Agriculture

PROBLEMS IN QUANTITATIVE ANALYSIS OF EFFECT OF TRAINING PRACTICES OF THE PERSONAL ADJUSTMENTS OF RURAL CHIL-

William H. Sewell, University of Wisconsin

Discussion: John Black, Harvard University

Daniel O. Price, University of North Carolina Raymond F. Sletto, Ohio State University

9:30-11:30 A.M. COPLEY-PLAZA Parlor B

Vital Statistics: International Statistical Needs in the Study of Man Joint Session: A.S.A., B.S. (ENAR)

Chairman: Paul M. Densen, University of Pittsburgh

Papers: INTERNATIONAL NEEDS FOR HEALTH STA-

Knud Stowman, U. S. Public Health Service

EVOLVING MECHANISMS FOR THE PRODUC-TION OF INTERNATIONAL HEALTH STA-TISTICS

Halbert L. Dunn, National Office of Vital Statistics

TRAINING PROBLEMS IN THE DEVELOPMENT OF INTERNATIONAL STATISTICS Forrest Linder, United Nations

Discussion: Harry Alpert, Division of Statistical Standards, Bureau of the Budget Paul M. Densen, University of Pittsburgh

9:30-11:30 A.M. COPLEY-PLAZA Parlor C

Statistical Evaluation of Clinical Data Joint Session: A.S.A., B.S. (ENAR), A.P.H.A. (S.S.)

Chairman: Jane Worcester, Harvard University

Papers: ESTIMATE OF EFFECTIVENESS OF CANCER THERAPY FROM MORTALITY RECORDS Joseph Berkson, Mayo Clinic

> DO PERSONS LOST TO LONG TERM OBSERVA-TION HAVE THE SAME EXPERIENCE AS PERSONS OBSERVED?

A. P. Iskrant, U. S. Public Health Service

THE ESTIMATION OF RATES FROM CLINICAL DATA

Jerome Cornfield, National Cancer Institute

Discussion: Sidney Cutler, National Cancer Institute

9:30-11:30 A.M. COPLEY-PLAZA Foyer

Statistical Inference Institute of Mathematical Statistics

S. S. Wilks, Princeton University Chairman:

THE CHI-SQUARE TEST OF GOODNESS OF Papers:

W. G. Cochran, Johns Hopkins University

ANALYZING STRAIGHT LINE DATA Forman S. Acton, National Bureau of Standards, Institute of Numerical Analysis

Discussion: Jerzy Neyman, University of California at Berkeley

W. J. Youden, National Bureau of Standards

40

41

Friday

9:30 A.M. STATLER 4th Floor

Theory of the Firm: Round Table Econometric Society

Chairman: Herbert Simon, Carnegie Institute of Technology

Paper: THEORY OF THE FIRM

W. W. Cooper and A. Charnes, Carnegie

Institute of Technology

Discussion: J. Bain, University of California at Berkeley

A. Bavelas, Massachusetts Institute of Technology

R. Dorfman, University of California at Berkeley

G. Holden, Kenwood Mills C. Kaysen, Harvard University

9:30 A.M. COPLEY-PLAZA State Suite

Econometric Models of the National Economy Econometric Society

Tialling C. Koopmans, Cowles Commission Chairman:

AN ECONOMETRIC MODEL OF INTERIN-Papers:

DUSTRY MATERIAL FLOWS

R. W. Shephard, Rand Corporation

IN MACRO-ECONOMIC AGGREGATION

MODELS

L. Hurwicz, University of Minnesota

Discussion: M. Hastay, National Bureau of Economic

Research

K. May, Carleton College

10:00 A.M. STATLER Parlor C

Effects of Recent Credit and Debt Management Policies Upon Financial Institutions American Finance Association

Chairman: Roy L. Reierson, Bankers Trust Company

EFFECT OF CREDIT AND DEBT MANAGEMENT Papers: POLICIES UPON THE COMMERCIAL BANKS Norris O. Johnson, National City Bank

> EFFECT OF CREDIT AND DEBT MANAGEMENT POLICIES UPON THE LIFE INSURANCE COM-PANIES

James J. O'Leary, Life Insurance Association of America

Discussion: George T. Conklin, Guardian Life Insurance

Company William E. Dunkman, University of Rochester Burton C. Hallowell, Wesleyan University Roland I. Robinson, Northwestern University Friday

10:00 A.M. BRADFORD Reception Room 5th Floor

Introducing and Developing Insurance in a Curriculum

American Association of University Teachers of

Insurance

Chairman: Davis W. Gregg, American College of Life

Underwriters

Paper: INTRODUCING AND DEVELOPING

SURANCE IN A CURRICULUM

Hampton H. Irwin, Wavne University

William T. Beadles, Illinois Wesleyan Uni-

Herbert C. Graebner, Butler University

10:30 A.M. KENMORE

Concurrent Panels: Case Histories in Market-

ing Effectiveness

American Marketing Association

Silver Room

DISTRIBUTION COSTS

Richard M. Clewett, Northwestern University.

and National Chairman, A.M.A., Committee

on Distribution Costs

FINDING PRACTICAL WAYS TO INCREASE Panel Participants:

DISTRIBUTION EFFICIENCY

Charles W. Smith, McKinsey & Company,

New York

NEW LIGHT ON COST PRINCIPLES IN A

DRUG STORE

Orin E. Burley, University of Pennsylvania

RECENT CHANGES IN DISTRIBUTION COSTS Paul D. Converse, University of Illinois

Wedgewood Room

PRICING

Milton P. Brown, Harvard Graduate School

of Business Administration

Panel Participants:

A NEW PRICING PRINCIPLE FOR JOB-SHOP PRODUCT PRICING

Richard L. Hapgood, Senior Consultant, The Eddy-Rucker-Nickels Company, Cambridge

PRICING IN MAIL ORDER SELLING

John A. Smith, John A. Smith & Staff, Boston

Third Speaker to be Announced.

Crystal Room

ADVERTISING EFFECTIVENESS

Vergil D. Reed, Vice President, J. Walter

Thompson Company

Panel Participants: THE CASE FOR ORANGES

Julian L. Watkins, Creative Account Execu-

tive, J. Walter Thompson Company

BENDIX HOME APPLIANCES: COLLEGE CASE

HISTORY PROGRAM

Frank S. Ryan, Director of Advertising and Sales Promotion, Bendix Home Appliances Division, Avco Manufacturing Corporation

WANTED: 480,000 WOMEN

Theodore S. Repplier, President, The Adver-

tising Council, Inc.

**Boston Room** 

ADVANCES IN MARKETING OF FOOD AND

FIBRES AND THEIR PRODUCTS

Chairman: Harry C. Trelogan, U. S. Department of

Agriculture

Panel Participants: MARKETING STUDIES IN AN AGRICULTURAL

RESEARCH PROGRAM

Harry C. Trelogan, U. S. Department of

Agriculture

PLANNING A NEW WHOLESALE PRODUCE

MARKET FOR BOSTON

W. C. Crow, U. S. Department of Agriculture

COORDINATING THE MARKETING OF

FLORIDA CITRUS FRUIT

George H. Goldsborough, U. S. Department

of Agriculture

CONSUMER REACTIONS TO AGRICULTURAL PRODUCTS AT INDUSTRIAL AND HOUSEHOLD

Mrs. Trienah Meyers, U. S. Department of

Agriculture

10:30 A.M. KENMORE

Teachers Panel Session

American Marketing Association

Green Room

Chairman: Alfred L. Seelye, University of Texas

Topic: INDUSTRIAL MARKETING

Panel Participants: To Be Announced

Friday

10:30 A.M. **SOMERSET** Louis XIV Ballroom

Evaluation of Recent Research on Employee Attitudes and Morale

Industrial Relations Research Association

Chairman: Alva F. Kindall, William Filene's Sons Company

Papers: THE MEANING AND MEASUREMENT OF

Robert K. Burns, University of Chicago

THE RELATION OF MORALE TO PRODUC-

TIVITY

Robert Kahn and Eugene H. Jacobson, Survey Research Center, University of

Michigan

Discussion: Solomon Barkin, Textile Workers Union of

Alex Bavelas, Massachusetts Institute of

Technology

Andrew Kuhn, Stop & Shop, Inc.

12:00 Noon COPLEY-PLAZA Room 133

Luncheon: Business Meeting, Section on the

Training of Statisticians

American Statistical Association

Chairman: Rutledge Vining, University of Virginia

12:00-3:20 P.M. COPLEY-PLAZA

Luncheon: The Business Outlook American Statistical Association

Oval Room

Chairman: Sumner H. Slichter, Harvard University

Speakers: Garfield Cox, University of Chicago

Murray Shields, Bank of the Manhattan

Company

12:00 Noon BRADFORD Oval Room

Luncheon Meeting

American Association of University Teachers of

Insurance

12:30 P.M. KENMORE Crystal Room Luncheon and General Session American Marketing Association

Chairman: George H. Brown, Northwestern University,

and National President, American Marketing

Association

Subject: BUSINESS MEETING OF THE NATIONAL

ASSOCIATION

Friday

1:20-3:20 P.M. COPLEY-PLAZA Foyer

Statistical Aspects of Engineering Measurements

American Statistical Association

William R. Pabst, Jr., Department of the Navy Chairman:

On intervals of the form  $\bar{x} \pm k s$ Papers: Frank Proschan, National Bureau of Standards

> THE USE OF REFERENCE STANDARDS John Tukey, Princeton University

Discussion: Charles A. Bicking, Department of the Army

Irving W. Burr, Purdue University

1:20-3:20 P.M. COPLEY-PLAZA Parlor B

Round Table: A Desirable Training Program from the Point of View of the Present-Day Employer of Statisticians

American Statistical Association

Chairman: Charles A. Glover, American Telephone & Telegraph Company, New York City

Speakers: Wroe Alderson, Alderson and Sessions, Philadelphia

William C. Flaherty, Chrysler Corporation,

Detroit Harold Guillikson, Educational Testing Service,

Princeton, New Jersey Paul S. Olmstead, Bell Telephone Laboratories,

Murray Hill, New Jersey Benjamin J. Tepping, U. S. Bureau of the

Census

Discussion: Lester Frankel, Alfred Politz Research, Inc. William G. Madow, University of Illinois Samuel S. Wilks, Princeton University

1:20-3:20 P.M. COPLEY-PLAZA Parlor C

The Application of Statistics in Appraising the Effectiveness of the Income-Maintenance Programs

Joint Session: A.S.A., S.W.R.G.

Chairman: Anne E. Geddes, Social Security Administration

Papers: , KNOWLEDGE CONCERNING THE EFFECTIVE-NESS OF THE PROGRAMS

Jacob Fisher, Social Security Administration

THE GAPS IN OUR KNOWLEDGE: RESOURCES AND APPROACHES FOR FILLING THEM

John McCaslin, Kentucky State Department

of Economics

PROBLEMS IN EVALUATING THE EFFECTIVE-NESS OF A PROGRAM IN MEETING ITS OB-**JECTIVES** 

Josephine Williams, University of Chicago

1:20-3:20 P.M. COPLEY-PLAZA Sheraton Room

Sampling in the 1950 Census Joint Session: A.S.A., I.M.S.

Morris H. Hansen, Bureau of the Census Chairman:

SAMPLING IN THE 1950 CENSUS OF POPULA-Papers: TION AND HOUSING

> Joseph Steinberg and Joseph Waksberg, U. S. Bureau of the Census

> I THE BASIC POPULATION AND HOUSING **SAMPLES**

II THE SAMPLE FOR PRELIMINARY TABULA-TIONS (with A. Mindlin)

III SAMPLING INSPECTION OF CLERICAL PROCESSING (with T. Jabine)

IV THE SURVEY OF RESIDENTIAL FINANCING (with N. Lieder)

V MEASUREMENT OF BIASES AND VARI-ANCES (with H. Hess)

SAMPLING IN THE 1950 CENSUS OF AGRI-CULTURE

Harold Nisselson and Floyd Berger, U. S. Bureau of the Census

Discussion: Earl E. Houseman, Bureau of Agricultural Economics, U. S. Department of Agriculture Frederick F. Stephan, Princeton University

1:20 P.M. COPLEY-PLAZA State Suite

Forecasting Econometric Society

W. Allen Wallis, University of Chicago Chairman:

THE ECONOMETRIC APPROACH TO FORE-Papers: CASTING

L. Klein, University of Michigan

CANADIAN EXPERIENCE IN FORECASTING FROM ECONOMETRIC MODELS

T. M. Brown, Department of Trade and Commerce, Ottawa

SOME PRACTICAL RESULTS OF FORECASTING WITH A QUARTERLY MODEL H. Barger, Columbia University

R. W. Adams, Standard Oil of New Jersey

V. L. Bassie, University of Illinois P. Boschan, Econometric Institute

2:00 P.M. BRADFORD Reception Room 5th Floor

Some Recent Developments in Insurance American Association of University Teachers of Insurance

Chairman: Harry J. Loman, University of Pennsylvania

Papers:

THE IMPACT OF MULTIPLE LINE POWERS ON THE INSURANCE INDUSTRY

H. Clay Johnson, Royal-Liverpool Insurance

Group

THE IMPACT OF NEW DISABILITY COVER-AGE ON THE LIFE INSURANCE COMPANIES John H. Miller, Monarch Life Insurance

Company

2:00 P.M. SOMERSET Louis XIV Ballroom

American Labor and International Labor Activities

Industrial Relations Research Association

Chairman: Walter Galenson, University of California at

Berkeley

Papers: (Topics to be announced)

Philip Delaney, American Federation of Labor Michael Ross, Congress of Industrial Or-

ganizations

Discussion:

Daniel Horowitz, Department of State Philip Kaiser, Assistant Secretary of Labor Robert Oliver, Economic Cooperation Administration

2:00 P.M. SOMERSET **Princess** Ballroom

Dynamics of the Local Labor Market Industrial Relations Research Association

Chairman: E. J. Eberling, Tennessee Department of Em-

ployment Security, and Vanderbilt University

Papers: FINDINGS OF RECENT STUDIES

George P. Shultz, Massachusetts Institute of

Technology

ADMINISTRATIVE APPLICATIONS

Don H. Roney, California Department of Employment

Discussion: E. C. Cain, Carbide and Carbon Chemical Co. William Haber, University of Michigan Louis Levine, Bureau of Employment Security Ted F. Silvey, Congress of Industrial Organizations

Friday

2:30 P.M. STATLER

Parlors A and B

Value Theory American Economic Association

Chairman: Edward H. Chamberlin, Harvard University

Papers: A REHABILITATION OF PARTIAL ANALYSIS Melvin W. Reder, Stanford University

DYNAMIC ASPECTS OF OLIGOPOLY PRICE

THEORY

Carl Kaysen, Harvard University

Discussion: Gardner Ackley, Office of Price Stabilization

Joe S. Bain, University of California

2:30 P.M. STATLER Ballroom

General Factors in Economic Growth in the United States

Joint Session: A.E.A., A.S.A.

Chairman: Arthur F. Burns, Columbia University and

National Bureau of Economic Research

RELATION OF CAPITAL FORMATION TO

NATIONAL PRODUCT

Simon Kuznets, University of Pennsylvania and National Bureau of Economic Research

SECULAR CHANGE IN INCOME DISTRIBUTION Geoffrey H. Moore, National Bureau of

Economic Research

THE ROLE OF PRODUCTIVITY IN ECONOMIC

GROWTH

Frederick C. Mills, Columbia University and National Bureau of Economic Research

James S. Duesenberry, Harvard University Frank R. Garfield, Federal Reserve Board Raymond W. Goldsmith, Washington, D. C.

2:30 P.M. STATLER Georgian Room Recent Developments in United States Monetary Policy

Joint Session: A.E.A., A.F.A.

Chairman: Alfred C. Neal, Federal Reserve Bank of Boston

INTEGRATING DEBT MANAGEMENT AND OPEN MARKET OPERATIONS

Robert V. Rosa, Federal Reserve Bank of

New York

CONTROL OVER BANK PORTFOLIOS AS AN INSTRUMENT OF MONETARY CONTROL Lawrence W. Seltzer, Wayne University

49

# A CHECK LIST OF IRWIN TEXTS IN ECONOMICS

BUSINESS ECONOMICS

Principles and Cases
By R. M. Alt, Formerly, The Johns Hopkins
University, and W. C. Bradford, Northwestern
University

WELFARE AND COMPETITION

The Economics of a Fully Employed Economy

By Tibor Scitovsky, Stanford University

ECONOMICS OF LABOR RELATIONS
By Frederic Meyers, University of Texas

MONEY, INCOME, AND MONETARY POLICY

By E. S. Shaw, Stanford University

INTERMEDIATE ECONOMIC ANALYSIS
Revised Edition

By J. F. Due, University of Illinois

COLLECTIVE BARGAINING

Principles and Cases
By John T. Dunlop, Harvard University

MEASURES OF BUSINESS CHANGE
A Baker Library Index
By A. H. Cole, Harvard University

QUALITY CONTROL AND
INDUSTRIAL STATISTICS
By A. J. Duncan, The Johns Hopkins University

INVESTMENT ANALYSIS AND MANAGEMENT

By L. V. Plum and J. H. Humphrey, Jr., both with firm of Calvin Bullock

FINANCIAL INSTITUTIONS

By E. W. Boehmler (Editor), R. I. Robinson, E. H. Gane, and L. C. Farwell, all of Northwestern University

POLICY FORMULATION AND ADMINISTRATION A Casebook of Top-Management Problems in Business By G. A. Smith, Harvard University

THE REGULATION OF INDUSTRY

By D. F. Pegrum, University of California at
Los Angeles

RICHARD D. IRWIN, INC.

VISIT OUR EXHIBIT AN APPRAISAL OF SELECTIVE CREDIT CON-

TROLS

R. J. Saulnier, Barnard College, Columbia University, and National Bureau of Economic

Research

Discussion: Howard R. Bowen, University of Illinois

Lester V. Chandler, Princeton University Paul W. McCracken, University of Michigan

2:30 P.M. STATLER 4th Floor Theory of Consumption Econometric Society

Chairman: Dorothy S. Brady, U. S. Bureau of Labor

Statistics

Papers: A SURVEY OF THE THEORY OF RATIONING

J. Tobin, Yale University

SOME IMPLICATIONS OF EMPIRICAL RESEARCH FOR CONSUMPTION THEORY
H. S. Houthakker, Cambridge University

PREDICTION |AND VARIOUS CONSUMPTION

**FUNCTIONS** 

T. E. Davis, Johns Hopkins University

Discussion: Elizabeth W. Gilboy, Harvard University

I. Schweiger, Federal Reserve Board

Eleanor M. Snyder, U. S. Bureau of Labor

Statistics

2:30 P.M. KENMORE Crystal Room

General Session

American Marketing Association

Chairman: Ross M. Cunningham, Massachusetts Institute

of Technology

Subject: HOW MANAGEMENT USES MARKETING RE-

SEARCH

Discussion: Shea Sm

Shea Smith, III, Manager of Business Research, and Howard J. Heffernan, General Manager of Sales, Monsanto Chemical Company

D. E. Megathlin, Director of Market Research, and W. O. Forssell, Divisional Vice President,

Kendall Mills

Frank W. Mansfield, Director of Sales Research, and Terry P. Cunningham, Director of Advertising and Sales Promotion, Sylvania

Electric Products, Inc.

# Well-recommended Texts of Recent Date

# Mathematics of Finance

Albert E. May, Assistant Director Racine Ext. Center, Univ. of Wis.

"Most textbooks on this subject have far too many formulas with the result that the student fails to understand underlying principles. A strong feature of this text is the careful development, with diagrams, of the procedures used and the limitation on the number of formulas presented."

-K. G. Fuller, Teachers College of Connecticut

# Economics of Investment

Jacob O. Kamm, Director, School of Commerce, Baldwin-Wallace College

"This book should be especially useful for a course in investments not preceded by a course in corporation finance. Its simplicity and sound theory make it suitable for an elementary course, but the theory is illustrated and enriched by a practical background. Thus the book should be valuable to the practical investor as well as to the student."

-H. G. Fraine, University of Wisconsin

# Elementary Economics

Leland J. Gordon, Chairman, Dept. of Economics, Denison University

Teacher's Short-answer Questions. Student's Manual. Teacher's Manual and Key

"I like the approach of Professor Gordon's Elementary Economics using day to day experience of the student who is also a consumer. The use of this text is bound to make the science of economics more interesting and understandable for the beginning student." -E. Eldridge Brewster, Kansas Wesleyan University

# Economics for Consumers

Leland J. Gordon, Chairman, Dept. of Economics, Denison University

Second Edition

"Leland Gordon has produced the outstanding work in the field. The second edition of his well-accepted Economics for Consumers is a thoroughly revised volume, which will undoubtedly take its place as the standard book on the subject."

-Colston E. Warne of Amherst College in the Survey Midmonthly (now The Survey)

# Public Finance

William Withers, Associate Professor of Economics, Queens College

"Aside from its emphasis upon Keynesian doctrines, one of the most unusual features of this volume is its Introduction. This takes up one-fourth of the entire text and is composed mostly of what might be called a tax or financial history of the United -Roy G. Blakey of the University of California at Los Angeles in the American Economic Review

# AMERICAN BOOK COMPANY

55 Fifth Avenue, New York 3, N. Y. 300 Pike Street Cincinnati 2, Ohio 351 East Ohio Street, Chicago 11, Ill.

# Friday

2:30 P.M. KENMORE Silver Room Teachers Panel Session

American Marketing Association

Donald K. Beckley, Prince School of Retailing Chairman:

RETAILING

Panel Participants:

WHAT IS AHEAD FOR COLLEGIATE RETAIL

TRAINING?

George Hansen, President, Chandler &

Company

WHAT IS WRONG WITH RETAIL EDUCATION? Arthur Einstein, Pennsylvania State College

THE FUTURE FOR SCHOOLS AND DEPART-

MENTS OF RETAILING

W. K. Dolva, Washington University

3:30-5:30 P.M. COPLEY-PLAZA Foyer

Monetary and Credit Statistics American Statistical Association

Chairman: Carl E. Parry, Washington, D. C.

Papers: FACTS NEEDED FOR MONETARY POLICY FORMATION IN THE UNITED STATES

Roland I. Robinson, Northwestern Uni-

versity

FACTS NEEDED FOR MONETARY POLICY FORMATION IN OTHER COUNTRIES.

Earl Hicks, International Monetary Fund

Discussion: Henry C. Wallich, Yale University

Richard Youngdahl, Board of Governors,

Federal Reserve System

3:30-5:30 P.M. **COPLEY-PLAZA** Parlor C

Intra-Company Statistical Programs American Statistical Association

Chairman: Robert W. Burgess, Western Electric Company

Papers: ANALYSIS AND FORECASTS OF COMPANY

Edmund R. King, Eastman Kodak Company

INVENTORY CONTROL IN DEPARTMENT

Q. Forrest Walker, R. H. Macy and Company

MORTGAGE EXPERIENCE STUDIES

Eleanor S. Bagley, Mutual Life Insurance

Company of New York

INTRA-COMPANY STATISTICS IN THE STAN-DARD OIL COMPANY OF NEW JERSEY

C. Ashley Wright, Standard Oil Company of

New Jersey

Friday	<u>Friday</u>
3:30-5:30 P.M. Contributed Papers COPLEY-PLAZA Copley Club  Contributed Papers  Joint Session: A.S.A., B.S. (ENAR)	CENSUS RESEARCH IN DATA COLLECTION TECHNIQUES  Lowell T. Galt, Bureau of the Census
Chairman: Horace W. Norton, University of Illinois  Papers: ESTIMATION OF THE T-YEAR SURVIVAL RATE FROM FOLLOW-UP STUDIES  Arthur S. Littell, Western Reserve University	Discussion: Forrest Linder, United Nations Donald Riley, Division of Statistical Standards, Bureau of the Budget
WEIGHTING INVERSELY AS THE ESTIMATED VARIANCE  Sarah Porter Carroll and W. G. Cochran, Johns Hopkins University  AN APTITUDE TEST FOR PREDICTING SUCCESS IN STATISTICAL ACHIEVEMENT  D. F. Votaw, Sr., Southern Texas State Teachers College	4:00 P.M. BRADFORD Gov. Bradford Room Annual Business Meeting American Association of University Teachers of Insurance
3:30-5:30 P.M.  COPLEY-PLAZA Parlor B  Round Table: Goals for the Study of Mathematics by Social Scientists  Joint Session: A.S.A., I.M.S.	5:00 P.M. Annual Business Meeting STATLER American Economic Association Parlors A and B
Chairman: William G. Madow, University of Illinois  Speakers: Paul F. Lazarsfeld, Columbia University Jacob Marschak, University of Chicago Paul Samuelson, Massachusetts Institute of Technology	5:40 P.M. COPLEY-PLAZA Room 133  1952 Council Meeting Institute of Mathematical Statistics
Frederick F. Stephan, Princeton University Rutledge Vining, University of Virginia  Discussion: Members of the Committee on the Mathematical Training of Social Scientists	7:00 P.M. BRADFORD Bradford Roof  Speaker: Julian D. Anthony, President, The Columbian National Life Insurance Company
3:30-5:30 P.M.  COPLEY-PLAZA Sheraton Room  Chairman: Roy V. Peel, Bureau of the Census  Papers: INTERNATIONAL COORDINATION OF LATIN AMERICAN CENSUSES Calvert L. Dedrick, Bureau of the Census	8:30 P.M. Boston Pops Orchestra—Arthur Fiedler Con- STATLER ducting Ballroom All Associations
CANADA'S 1951 CENSUS O. A. Lemieux, Dominion Bureau of Statistics, Canada	9:00 P.M. Smoker for All Members SOMERSET Industrial Relations Research Association Ballroom

# NORTON

announces for spring publication

# Basic Statistics

A Textbook with Special Reference to Economics and Business By GEORGE SIMPSON and FRITZ KAFKA

# Readings in Money and Banking

Edited by CHARLES R. WHITTLESEY

# The Theory of Economic Growth

By WALT W. ROSTOW

"Books That Live"

W. W. NORTON & COMPANY, INC.

101 Fifth Avenue, New York 3, N. Y.

# SUMMARY OF SATURDAY MEETINGS

Chapter and District Representatives Meeting (ASA)

Social Security Today (IRRA)

Current Scene (CEA)

# **ADVANCE INFORMATION**

Forthcoming WILEY Books

Kempthorne — THE DESIGN AND ANALYSIS OF EXPERIMENTS.\* January 1952. Approx. 600 pages. Prob. \$8.00.

Tinter — ECONOMETRICS. March 1952. Approx. 330 pages. Prob. \$5.75.

Hald — STATISTICAL THEORY WITH ENGINEERING APPLICATIONS.\* February 1952. Approx. 654 pages. Prob. \$7.50

Rao - ADVANCED STATISTICAL METHODS IN BIOMETRIC RE-SEARCH.\* May 1952. Approx. 394 pages. Prob. \$7.50.

### Published in 1951

Jaffe-Stewart — MANPOWER RESOURCES AND UTILIZATION. Principles of Working Force Analysis. 1951. 532 pages. \$6.50.

Mudgett — INDEX NUMBERS.\* 1951. 135 pages. \$3.00.

Goode — THE CORPORATION INCOME TAX. 1951. 242 pages. \$3.00

Arrow — SOCIAL CHOICE AND INDIVIDUAL VALUES. Commission Monograph #12. 1951. 99 pages. \$2.50.

Waite-Trelogan - AGRICULTURAL MARKET PRICES, Second Edition. 1951. 440 pages. \$5.25.

Shultz - PRESSURES ON WAGE DECISIONS: A Case Study in the Shoe Industry. A Technology Press book, M.I.T. 1951. 142 pages. \$3.00.

Buros — STATISTICAL METHODOLOGY REVIEWS, 1941-1950. 1951. 457 double-column pages. \$7.00.

Koopmans - ACTIVITY ANALYSIS OF PRODUCTION AND ALLO-CATION. Cowles Commission Monograph 13. 1951. 404 pages. \$4.50

Morse-Kimball — METHODS OF OPERATIONS RESEARCH. A Technology Press book, M.I.T. 1951. 158 pages. \$4.00.

Nicholson — AIR TRANSPORTATION MANAGEMENT, Its Practices and Policies. 1951. 446 pages. \$6.50.

Larson-Gaumnitz — LIFE INSURANCE MATHEMATICS. 1951. 184 pages. \$3.75.

\*A Wiley Publication in Statistics, Walter E. Shewhart, Editor

Send for copies on approval

JOHN WILEY & SONS, Inc. 440 Fourth Avenue, New York 16

# SCHEDULE OF MEETINGS

Saturday, December 29, 1951

8:00-9:30 A.M. COPLEY-PLAZA Room 133

Georgian Room

STATLER

Chapter and District Representatives Meeting American Statistical Association

9:30 A.M.

**Business Cycle Theory** American Economic Association

Chairman: Moses Abramovitz, Stanford University

TOWARD A DYNAMIC THEORY OF THE Papers:

Alvin H. Hansen, Harvard University

WAGES IN THE BUSINESS CYCLE Lloyd G. Reynolds, Yale University

Discussion: Robert A. Gordon, University of California Joseph Shister, University of Buffalo

9:30 A.M. STATLER Ballroom

International Trade in the Postwar World American Economic Association

Chairman: John B. Condliffe, University of California

Papers: METHODS OF ADJUSTMENT IN INTERNA-TIONAL PAYMENTS—THE LESSONS OF POST-

WAR EXPERIENCE

Emile Despres, Williams College, and C. P. Kindleberger, Massachusetts Institute of Technology

REGIONAL ORGANIZATION IN THE SPHERE OF TRADE AND PAYMENTS—WESTERN EUROPE AND THE STERLING SYSTEM

J. Marcus Fleming, Columbia University

Discussion: Albert O. Hirschman, Federal Reserve Board Robert Triffin, Yale University

9:30 A.M. STATLER Parlors A and B

The Role of War in American Economic Development

Joint Session: A.E.A., E.H.A.

Chairman: Earl J. Hamilton, University of Chicago

WARTIME CHANGES IN THE MONEY SUPPLY Papers: IN THE UNITED STATES Milton Friedman, University of Chicago

THE EFFECTS OF THE CIVIL WAR AND THE TWO WORLD WARS ON AMERICAN TRANS-**PORTATION** John G. B. Hutchins, Cornell University

Discussion: Milton Heath, University of North Carolina C. R. Whittlesey, University of Pennsylvania

Index Number Developments 9:30-11:30 A.M. COPLEY-PLAZA American Statistical Association Sheraton Room

> Chairman: Geoffrey H. Moore, National Bureau of Economic Research

PROGRESS IN THE REVISION OF THE FEDERAL RESERVE INDEX OF INDUSTRIAL PRODUC-TION

Lorman C. Trueblood and Arthur Broida, Board of Governors, Federal Reserve System

MINIMIZING ERRORS IN THE CONSTRUCTION AND USE OF PRICE INDEXES Representative of the U. S. Bureau of Labor Statistics

Discussion: Barrie N. Davies, Statistical Office of the United

Francis E. McIntyre, California Texas Oil Company, Ltd.

J. S. Stock, McCann-Erickson Company

9:30-11:30 A.M. Measurement of Construction Activity Under **COPLEY-PLAZA** Government Restrictions Parlor B American Statistical Association

> Chairman: Walter E. Hoadley, Jr., Armstrong Cork Company

NEW DEVELOPMENTS IN GOVERNMENT CON-STRUCTION STATISTICS E. Everett Ashley, 3rd., U. S. Housing and Home Finance Agency

> THE 1952 CONSTRUCTION OUTLOOK Clyde Shute, F. W. Dodge Corporation

Discussion: P. H. Raley, American Radiator and Standard Sanitary Corporation H. E. Riley, U. S. Bureau of Labor Statistics

9:30-11:30 A.M. Statistical Quality Control COPLEY-PLAZA American Statistical Association Fover

Chairman: Ellis R. Ott, Rutgers University

Papers: STATISTICAL TRAINING IN INDUSTRY Paul C. Clifford, State Teachers College, New Jersey

> APPLICATIONS IN PROCESS CONTROL Martin A. Brumbaugh, Bristol Laboratories

9:30-11:30 A.M. COPLEY-PLAZA Parlor C

Round Table: How Can Statistical Research Methods Be Used in Evaluating Counseling Services?

Joint Session: A.S.A., S.W.R.G.

Chairman: Edward E. Schwartz, U. S. Children's Bureau

Speakers: Leonard S. Kogan, Community Service Society of New York Eli S. Marks, U. S. Bureau of the Census

9:30 A.M. **SOMERSET** Louis XIV Ballroom

The Function of Arbitration in Labor Rela-

Industrial Relations Research Association

Chairman: George W. Taylor, University of Pennsylvania

COLLECTIVE BARGAINING, FREE ENTERPRISE, Papers: AND THE ARBITRATION PROCESS I. L. Sharfman, University of Michigan

> ARBITRATION—WHOSE RESPONSIBILITY? David L. Cole

Discussion: Dexter M. Keezer, McGraw-Hill Publishing Clark Kerr, University of California at Berkeley

Benjamin M. Selekman, Harvard University

9:30-11:30 A.M. COPLEY-PLAZA Oval Room

Discrete Random Processes and Actuarial Joint Session: A.S.A., S.A., I.M.S., B.S.

(ENAR), A.A.U.T.I.

Chairman: Mortimer Spiegelman, Metropolitan Life Insurance Company

Paper: DISCRETE RANDOM PROCESSES—THE PROB-ABILITY BASIS OF MORTALITY THEORY H. L. Seal, Morss & Seal, N. Y.

Discussion: H. W. Alexander, Adrian College T. N. E. Greville, National Office of Vital Statistics, U. S. Public Health Service John E. Walsh, U. S. Naval Ordnance Test Station

61

60



# THE ECONOMICS of ARMAMENT INFLATION

Jules Backman, New York Univ. 234 pp. \$1.75

Provides an inexpensive means of adequately treating in the principles course an area substantially neglected in most current texts. contents: Nature of Armament Inflation

Armament Inflation and Fiscal Policy · Credit Controls and Monetary Policy · Direct Price Controls · Subsidy Payments. Consumer Rationing · Wage Stabilization · Defense Production Act with Amendments, 1951.

# WAR and DEFENSE ECONOMICS

Jules Backman and Others prob. 600 pp., \$5.00

A detailed analysis of the problems of an economy which must pay a major concern to defense and armament. It covers today's moderate armament economy program as well as the program in all-out war. It integrates theory and practice and draws heavily upon experiences in World Wars I and II and the first year of the Korean War.



# ECONOMIC SYSTEMS IN ACTION: US, USSR, UK

Alfred R. Oxenfeldt, City College of New York prob. 192 pp., \$1.50

A very up-to-date and complete book describing the workings of three present day economic systems. The discussion is oriented around the manner in which each deals with certain specific and fundamental economic problems.



# LAW in its APPLICATION to BUSINESS, Revised Ed. William H. Schrampfer, Iowa State prob. 1120 pp., \$6.50

In this new edition, stress has been placed upon the preventive aspects of law. Much of the text material has been rewritten and expanded, the number of illustrations has been greatly increased and modern cases have been introduced into the problem material.

RINEHART & CO. 232 madison ave. new york, 16, n.y.

## Saturday

9:30 A.M. STATLER 4th Floor Statistical Studies of Monetary Flows

Econometric Society

Chairman: Frederick C. Mills, Columbia University

Papers: SOCIAL ACCOUNTING AND ECONOMIC ANALYSIS

D. Brill, Federal Reserve Board

CONTRASTS IN PATTERNS OF FLOWS OF COMMODITIES AND FUNDS

Ruth P. Mack, National Bureau of Economic

Research

STOCKS AND FLOWS IN MONETARY ANALYSIS K. Brunner, University of California at Los Angeles; H. Markowitz, RAND Corporation

Discussion: K. E. Boulding, University of Michigan

A. G. Hart, Columbia University A. P. Lerner, Roosevelt College

9:30 A.M. COPLEY-PLAZA State Suite Programming Problems Econometric Society

Chairman: C. B. Tompkins, George Washington Uni-

versity

Papers: SOME ASPECTS OF INVENTORY CONTROL J. Marschak, Cowles Commission

ASPECTS OF TECHNOLOGY AND ORGANI-

ZATION

D. Rosenblatt, Carnegie Institute of Tech-

nology

Discussion: A. Bergson, Columbia University M. Flood, RAND Corporation

9:30 A.M. STATLER Parlor C Commemorating Twenty-Fifth Anniversary of Death of Heinrich Pesch Catholic Economic Association

Chairman: Rev. W. Seavey Joyce, S. J., Boston College

Topic: ECONOMIC MEANING OF SOLIDARISM: PRE-NOTES TO VOCATIONAL GROUPING OF ECONOMIC SOCIETY

Rev. Richard E. Mulcahy, S. J., University

of San Francisco

Discussion: Franz H. Mueller, College of St. Thomas

Sr. M. Thomasine, O. P., Rosary College

**Princess** Ballroom Industrial Relations Research Association

Chairman: Clinton Golden, Graduate School of Business Administration, Harvard University

SOME EXPERIENCES WITH A UNION-MANAGE-MENT COOPERATION PLAN

Robert C. Tait, Stromberg-Carlson Company

LOCAL UNION EXPERIENCE WITH A CO-OPERATION PLAN

Frederick G. Lesieur, LaPointe Machine

Tool Company

Discussion: Neil W. Chamberlain, Yale University

W. R. Dymond, Department of Labour, Ottawa William Gomberg, International Ladies' Gar-

ment Workers Union

10:00 A.M. IOHN HANCOCK BUILDING Conference Room

Recent Developments at Home and Abroad in **Business Finance** 

American Finance Association

Chairman: Charles C. Abbott, Harvard University

Papers: DEFERRED DEPRECIATION — A CANADIAN ANTI-INFLATIONARY MEASURE

> Mitchell W. Sharp, Associate Deputy Minister of the Department of Trade and Commerce

FINANCING BUSINESS EXPANSION SINCE KOREA

Robert P. Ulin, McGraw-Hill Publishing Company

INTERNATIONAL BUSINESS INVESTMENT: GOVERNMENTAL AND PRIVATE

Philip D. Bradley

Discussion: H. Frederick Hagemann, Jr., Rockland-Atlas

National Bank of Boston

Frederick S. Morton, Davidson College

12:00 Noon STATLER Parlor F

Luncheon Meeting of the Executive Committee

American Economic Association

Saturday

12:00-5:00 P.M. COPLEY-PLAZA Oval Room

Luncheon: Census Tract Conference American Statistical Association

Chairman: Howard Whipple Green, Cleveland Health Council

Papers: GREETINGS FROM THE BUREAU OF THE Roy V. Peel, Bureau of the Census

> PUBLICATION SCHEDULE FOR THE SEVEN-TEENTH DECENNIAL CENSUS Conrad Taeuber, Bureau of the Census

> THE CANADIAN TRACT PROGRAM O. A. Lemieux, Dominion Bureau of Statistics, Canada

Round Table Discussion: PUTTING CENSUS TRACTS TO WORK

BY CITY PLANNERS

Harlin G. Loomer, Philadelphia City Planning Association

BY HOUSING AGENCIES

Frank A. Mucha, Federal Housing Administration, New York City

BY VITAL STATISTICIANS

Rachel M. Jenss, Erie County Health Department, New York

BY SOCIAL AGENCIES

Dorothy W. Myers, United Community Services of Metropolitan Boston

BY RETAILERS

Donald R. G. Cowan, University of Michigan

BY MANUFACTURERS

W. Carl Masche, Browne & Bigelow, St. Paul

BY BUSINESS

Irving M. Plant, Consolidated Edison Company of New York, Inc.

12:00 Noon COPLEY-PLAZA Room 133

Luncheon: Meeting of Incoming Board and Council American Statistical Association

65

64

12:00 Noon STATLER Parlor C

Luncheon—Commemorating Tenth niversary of Formation of Catholic Economic Association

Catholic Economic Association

Chairman: Josef Solterer, Georgetown University

Guest: His Excellency, The Most Reverend Richard J. Cushing, D.D., Archbishop of Boston

Topic: THE APPLICATION OF ECONOMIC SCIENCE: NORMS AND VALUE JUDGMENTS

> John H. Sheehan, University of Notre Dame, President of the Catholic Economic Association

12:15 P.M. **SOMERSET** Louis XIV Ballroom

Annual Luncheon

Industrial Relations Research Association

Speaker: President William M. Leiserson

1:20-3:20 P.M. COPLEY-PLAZA Parlor B

Standards of Statistical Conduct American Statistical Association

Chairman: Martin R. Gainsbrugh, National Industrial

Conference Board

Papers: SIMPLIFICATION WITHOUT DECEPTION Andrew T. Court, General Motors Corpora-

STATISTICAL STANDARDS AND THE CENSUS Morris H. Hansen, U. S. Bureau of the Census

THE STATISTICIAN AND HIS CONSCIENCE Theodore H. Brown, Harvard Graduate School of Business Administration

Discussion: W. W. K. Freeman, Mutual Boiler and Machinery Insurance Company

Clarence D. Long, Johns Hopkins University J. E. Morton, Bureau of Mines, U. S. Department of Interior

1:20-3:20 P.M. COPLEY-PLAZA Copley Club

Morbidity Statistics

Ioint Session: A.S.A., B.S. (ENAR), A.P.H.A. (S.S.)

Chairman: Robert B. Reed, Harvard University

EVALUATION OF SELECTIVE SERVICE DEFECT Papers: **STATISTICS** 

Bernard D. Karpinos, Department of the

FACTORS AFFECTING DISABILITY CLAIM AND

TERMINATION RATES

Barkey S. Sanders, Social Security Ad-

ministration

HOSPITAL RECORDS AS A SOURCE OF MOR-

BIDITY STATISTICS

Marta Fraenkel, New York City Department

of Hospitals

Discussion: Clifford A. Bachrach, Johns Hopkins School

of Hygiene and Public Health

William M. Haenszel, Connecticut Department

of Health

Morton Robins, Veterans Administration

1:20-3:20 P.M. COPLEY-PLAZA Application of Statistics in Sociology Joint Session: A.S.A., A.S.S.

Foyer

Chairman: Frank Lorimer, The American University

USE OF MARGIN-PUNCHED CARDS IN SCAL-Papers:

ING SOCIAL DATA Daniel O. Price, University of North Carolina

PURPOSIVE SAMPLING IN A STUDY OF COM-MUNITY DIFFERENCES IN REACTIONS TO

ATOMIC ENERGY

Charles A. Metzner, University of Michigan

APPLICATION OF STATISTICS IN SOCIOLOGY

Samuel A. Stouffer, Harvard University

Discussion: Robert T. Bower, The American University Dorothy S. Thomas, University of Penn-

sylvania

1:20-3:20 P.M. COPLEY-PLAZA Sheraton Room

Credit Regulations and Consumer Buying

Joint Session: A.S.A., A.F.A.

Chairman: Ernst A. Dauer, Household Finance Corporation

## Saturday

Papers: A CRITICAL EVALUATION OF AVAILABLE CONSUMER CREDIT STATISTICS Duncan Holthausen, Union City, New Jersey

> MEASURING THE IMPACT OF CONSUMER CREDIT CONTROLS ON SPENDING Clarke L. Fauver and Ralph A. Young. Board of Governors of the Federal Reserve

System

ference

Discussion: Reavis Cox, University of Pennsylvania Avram Kisselgoff, Bank of New York and Fifth Avenue Bank Wallace P. Mors, Western Reserve University Thomas W. Rogers, American Finance Con-

1:20-3:20 P.M. COPLEY-PLAZA **Room 131** 

A Review of Mathematical Biology Joint Session: A.S.A., B.S. (ENAR)

Chairman: John Tukey, Princeton University

Papers: THE MATHEMATICAL BIOLOGY OF ORGANIC

N. Rashevsky, University of Chicago

THE THEORY OF THE CENTRAL NERVOUS SYSTEM

A. Rapoport, University of Chicago

**EXCITATION AND THRESHOLD PHENOMENA** IN IRRITABLE TISSUE

G. Karreman, University of Chicago

BIOPHYSICS OF CELL DIVISION A. Shimbel, University of Chicago

1:20 P.M. COPLEY-PLAZA Parlor C

Contributed Papers Econometric Society

Chairman: Robert Solow, Massachusetts Institute of Technology

Papers: THE INFLUENCE OF INTEREST RATES ON TIME-SERIES OF PRICE

H. T. Davis, Northwestern University

THE INDEX NUMBER VECTOR AS A PROJEC-TION OF THE GENERAL CONSTELLATION

P. Boschan, Econometric Institute

Discussion: General Discussion from the Floor

1:20-3:20 P.M. COPLEY-PLAZA State Suite

Efficiency and Super-efficiency of Estimates Institute of Mathematical Statistics

Chairman: I. F. Daly, Bureau of the Census

Papers: ON THE PROBLEM OF ASYMPTOTIC EF-FIENCY OF ESTIMATES

> Jerzy Neyman, University of California at Berkeley

LOCAL SUPER-EFFICIENCY

J. L. Hodges, University of Chicago

SETS OF PARAMETER POINTS AT WHICH ASYMPTOTIC SUPER-EFFICIENCY IS POS-SIBLE

Lucien Le Cam. University of California at Berkeley

RELATIVE PRECISION OF LEAST SOUARES AND MAXIMUM LIKELIHOOD ESTIMATES OF REGRESSION COEFFICIENTS Joseph Berkson, Mayo Clinic

Discussion: Agnes Berger, New York University

2:00 P.M. STATLER Parlor C

Commemorating Sixtieth Anniversary of Rerum Novarum and Twentieth Anniversary of Ouadragesimo Anno Catholic Economic Association

Chairman: Sr. M. Alexine Beatty, S.S.J., Regis College

Topic: ECONOMIC RESEARCH AND THE SOCIAL ENCYCLICALS: PROGRESS AND POVERTY

> Rev. John F. Cronin, S. S., Catholic University of America and Social Action Department of the National Catholic Welfare Conference

Discussion: Arthur F. Burns, Columbia University and National Bureau of Economic Research versity and National Bureau of Economic Research

> Rev. Joseph M. Becker, S. J., Saint Louis University and Institute of Social Sciences

Saturday			Saturday		
2:30 P.M. STATLER Ballroom	•	Growth in Underdeveloped Countries  American Economic Association			THE REGULATORY AGENCY AND INDUS- RIAL RELATIONS: THE AIRLINES CASE Mark Kahn, Wayne University
	Chairman:	Paul N. Rosenstein-Rodan, International Bank for Reconstruction and Development		Discussion:	Robert W. Harbeson, University of Illinois William N. Leonard, Pennsylvania State College
	Papers:	SOME INTERNATIONAL ASPECTS OF THE PROBLEM OF ECONOMIC DEVELOPMENT Ragnar Nurkse, Columbia University			w mani 14. Zeonard, i emisjivama suite sonege
		THE FISCAL AND MONETARY IMPLEMENTA- TION OF DEVELOPMENT PROGRAMS  John H. Adler, International Bank for	2:30 P.M. STATLER 4th Floor		Contributed Papers  Econometric Society  Nicholas Georgescu-Roegen, Vanderbilt Uni-
	<b>D</b> :	Reconstruction and Development		Chairman.	versity
į.	Discussion:	Horst Mendershausen, Federal Reserve Bank of New York Hans P. Neisser, New School for Social Research H. W. Singer, United Nations		Papers:	PROBLEMS OF SOCIAL SECURITY FROM AN ECONOMETRIC POINT OF VIEW  E. Schoenbaum, Mexican Institute of Social Security
					INTERNATIONAL AGREEMENTS AND THE THEORY OF COMMITTEE DECISIONS  D. Black, University of Toronto
2:30 P.M. STATLER Georgian R		Monetary Theory American Economic Association			THE MECHANISM OF INTERNATIONAL ADJUSTMENT
	Chairman:	James W. Angell, Columbia University			S. S. Alexander, International Monetary Fund
	Papers:	ING DECISIONS		Discussion:	General Discussion from the Floor
		James Tobin, Yale University			
		WARTIME MONETARY EVENTS AND MONETARY THEORY Roland N. McKean, Vanderbilt University	2:30 P.M. SOMERSET Louis XIV	į	Labor's Participation in the Defense Effort Industrial Relations Research Association
	Discussion:	Edward S. Shaw, Stanford University Henry C. Wallich, Yale University	Ballroom	Chairman:	Edward L. Cushman, Wayne University
		•		Papers:	WHAT DOES LABOR PARTICIPATION MEAN? H. H. Bookbinder, National Production Authority
2:30 P.M. STATLER Parlor A		Collective Bargaining in the Regulated Industries American Economic Association			THE PROBLEMS FOR THE LABOR MOVEMENT IN LABOR PARTICIPATION  George Brooks, International Brotherhood
	Chairman:	C. Emery Troxel, Wayne University			of Pulp, Sulphite and Paper Mills Workers
	Papers:	INTERDEPENDENCE OF WAGE AND PRICE DETERMINATION IN THE REGULATED INDUSTRIES  Eli W. Clemens, University of Maryland		Discussion:	Peter Henle, American Federation of Labor Richard Lester, Princeton University David Truman, Columbia University Murray Weisz, U. S. Bureau of Labor Statistics
		<b>*</b> **			71

# Send for Examination Copies of these Important Textbooks . . . .

**Economics of Business Enterprise** GEORGE J. CADY, University of Redlands, 452 pages. \$4.50 Corporate Finance and Regulation CHELCIE C. BOSLAND, Brown University, 529 pages. \$4.50 The Income of Society ELIZABETH E. HOYT, Iowa State College. 753 pages. \$4.50

The International Economy

JOHN P. YOUNG, Adviser, Office of Financial and Development Policy, Dept. of State. Third Edition. 813 pages.

Money, Credit and Bankina

RAY B. WESTERFIELD, Yale University. Revised Edition. 1096

**Price Economics** 

ROBERT B. PETTINGILL, University of Southern California. 483

**Principles of Urban Real Estate** 

ARTHUR M. WEIMER, Indiana University, and HOMER HOYT. Homer Hoyt Associates, Consulting Urban Land Economists. Revised Edition. 512 pages.

**Economics of Income and Consumption** 

HELEN G. CANOYER and ROLAND S. VAILE, both of the University of Minnesota. 386 pages. \$4.50

100 Short Problems in Corporation Finance

HERBERT E. DOUGALL, Stanford University; and HAROLD W. TORGERSON, Northwestern University. Third Edition. \$2.00

The Stock Market

GEORGE L. LEFFLER, The Pennsylvania State College. 580 pages. \$6.00

Personal Finance

ELVIN F. DONALDSON, The Ohio State University. 499 pages. \$4.50

Agenda for Progressive Taxation

WILLIAM VICKREY, Columbia University, formerly tax consultant to the governor of Puerto Rico. 496 pages.

THE RONALD PRESS COMPANY 15 East 26th Street, New York 10

# Saturday

2:30 P.M. SOMERSET Princess Ballroom

Social Security Today

Industrial Relations Research Association

Chairman: E. Wight Bakke, Yale University

Papers: APPROACHES TO OLD AGE SECURITY: GREAT

BRITAIN AND SWEDEN

Helen F. Hohman, University of Chicago

SOCIAL SECURITY IN A PERIOD OF FULL

**EMPLOYMENT** 

Eveline M. Burns, Columbia University

Discussion: Floyd A. Bond, Pomona College

John W. McConnell, Cornell University Glenn W. Miller, Ohio State University H. M. Somers, Haverford College

3:30-5:30 P.M. COPLEY-PLAZA Sheraton Room

The Program for the Future Development of

the Section on Training

American Statistical Association

Chairman: George E. Nicholson, University of North

Carolina

Discussion: Howard L. Jones, Illinois Bell Telephone

William G. Madow, University of Illinois A. M. Mood, The RAND Corporation H. V. Roberts, University of Chicago Helen Walker, Columbia University

3:30-5:30 P.M. COPLEY-PLAZA Parlor B

Practical Application of Industrial Statistics American Statistical Association

Chairman: Paul Olmstead, Bell Telephone Laboratory,

Murray Hill, New Jersey

Papers: ELECTRICAL ENGINEERING APPLICATION

A. V. Feigenbaum, General Electric Company

INTERFERENCE FAILURES IN SUB-ASSEMBLIES Arthur Bender, Delco-Remy Division, General

Motors

FAILURES RELATING TO MEASUREMENT RE-

LIABILITY

Thomas A. Budne, A. R. Squibb & Sons

## Saturday

3:30-5:30 P.M. COPLEY-PLAZA Fover

The Use of the Range Joint Session: A.S.A., B.S. (ENAR)

Chairman: Lila Knudsen Randolph

Papers: APPLICATIONS OF THE NON-CENTRAL "T" STATISTIC BASED ON THE AVERAGE RANGE

Lincoln E. Moses and George J. Resnikoff,

Stanford University

ANOTHER VIEWPOINT ON THE EFFICIENCY OF THE RANGE IN LARGE SAMPLES

Frederick Mosteller, Harvard University,

and Joseph Berkson, Mayo Clinic

PROCESSING DATA FOR OUTLIERS AND THE EFFECT ON ESTIMATES OF LOCATION AND

SCALE

W. J. Dixon, University of Oregon

TESTING A STRAGGLER MEAN IN A TWO-WAY CLASSIFICATION USING THE RANGE

Jack Moshman, Oak Ridge National Lab-

oratory

Discussion: Joseph F. Daly, U. S. Bureau of the Census

William R. Pabst, Jr., Department of the Navy

3:30-5:20 P.M. COPLEY-PLAZA **State Suite** 

Contributed Papers—III Institute of Mathematical Statistics

Chairman: E. B. Mode, Boston University

SUFFICIENT STATISTICS AND SELECTION DEPENDING ON THE PARAMETER

D. A. S. Fraser, University of Toronto

ON A PROBLEM SUGGESTED BY BLACKWELL (PRELIMINARY REPORT)

Charles Stein, University of Chicago

ON A CLASS OF INFINITELY DIVISIBLE DISTRIBUTIONS

Gopinath Kallianpur, University of California at Berkeley and Herbert Robbins, University of North Carolina at Chapel Hill.

ON SETS OF PARAMETER POINTS WHERE IT IS POSSIBLE TO ACHIEVE SUPEREFFICI-**ENCY OF ESTIMATES** 

Lucien LeCam, University of California at Berkeley

ON ESTIMATING PROB. (Y > X) FOR IN-DEPENDENT X. Y

Z. W. Birnbaum, University of Washington and Stanford University.

ALMOST SURE ESTIMABILITY OF LINEAR STRUCTURES IN n-DIMENSIONS

T. A. Jeeves, University of California at Berkeley.

COMPLETENESS OF THE CLASS OF ADMIS-SIBLE DECISION PROCEDURES

Herman Rubin, Stanford University

MOMENT PROBLEM SOLUTIONS WITH CONTINUOUS DERIVATIVES

Lionel Weiss, University of Virginia

SIGNIFICANCE CONSISTENCY OF THE BASIC NEYMAN-PEARSON TEST. (BY TITLE).

L. M. Court, American Power Jet Company, New York, N. Y.

4:00 P.M. STATLER Parlor C

Current Scene Catholic Economic Association

Chairman: Rev. Charles B. Quirk, O. P., Providence College

Topic: PROBLEM OF A DEFENSE ECONOMY: PRES-SURE GROUPS VS. SOCIAL JUSTICE

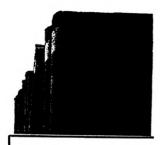
Speaker: Joseph C. O'Mahoney, United States Senator, Wyoming

Walter Froehlich, Marquette University

Rev. Jerome L. Toner, O. S. B., Saint Martin's College

8:00 P.M. STATLER Parlor C

**Business Meeting** Catholic Economic Association



# CHECK LIST of Recent

## Selected Books of particular interest to:

American Economic Association American Finance Association American Marketing Association American Statistical Association Industrial Relations Research Association

#### **ECONOMICS**

Umbreit, Hunt, and Kinter FUNDAMENTALS OF ECONOMICS, 2/e Ready in March Mikesell UNITED STATES ECONOMIC POLICY AND INTER-NATIONAL RELATIONS Ready in January AMERICAN MONETARY POLICY 391 pages, \$4.50 AN INTRODUCTION TO AGRICULTURAL ECONOMICS 414 pages, \$5.00 PSYCHOLOGICAL ANALYSIS OF ECONOMIC BEHAVIOR 347 pages, \$5.00 MONEY AND BANKING 807 pages, \$6.00 Samuelson ECONOMICS, 2/e 762 pages, \$5.00 Wright CAPITALISM 246 pages, \$3.25 Scitovsky, Shaw, and Tarshis MOBILIZING RESOURCES FOR WAR 284 pages, \$4.50

#### FINANCE

Dice and Eiteman
THE STO€K MARKET, 3/e

Graham and Dodd
SECURITY ANALYSIS, 3/e

770 pages, (text ed.) \$6.00

# McGRAW-HILL BOOK COMPANY, INC.

# and Forthcoming Books



Studenski and Krooss
FINANCIAL HISTORY OF THE UNITED STATES
Ready in January
Robinson
THE MANAGEMENT OF BANK FUNDS 425 pages, \$5.50

#### MARKETING

Thomsen AGRICULTURAL MARKETING 481 pages, \$6.00 Brennen ADVERTISING MEDIA 410 pages, \$6.00 Seehafer and Laemmar SUCCESSFUL RADIO AND TELEVISION ADVERTISING 574 pages, \$6.50 Bradford MARKETING RESEARCH 379 pages, \$5.00 Agnew and Houghton MARKETING POLICIES, 2/e 590 pages, \$6.50 Lorie and Roberts BASIC METHODS OF MARKETING RESEARCH 453 pages, \$6.00

#### STATISTICS

Waugh
ELEMENTS OF STATISTICAL METHOD, 3/e

Ready in April
Bowker and Goode
SAMPLING INSPECTION BY VARIABLES Ready in January
Paden and Lindquist
STATISTICS FOR ECONOMICS AND BUSINESS
270 pages, \$3.75
Riggleman and Frisbee
BUSINESS STATISTICS, 3/e
BUSINESS STATISTICS, 3/e
Munroe
THE THEORY OF PROBABILITY
213 pages, \$4.50

Visit our booth to examine other texts and reference books. Orders may be left at any time during the meetings.

330 West 42nd Street, New York 18, N.Y.

Page

59

21 23

Kindall, Alva F. Kindleberger, C. P.

Page

49,60

22

31

63

Mood, A. M. Moore, Geoffrey H.

Morris, Albert Mors, Wallace P.

Page	Page	Page
Abbott, Charles C. 64	Brunner, K. 63	Durand, David 11
Abramovitz, Moses 59	Bryce, R. B.	Dwyer, Paul S. 13
Abramson, Adolph G. 20	Budne, Thomas A. 73	Dymond, W. R. 64
Ackley, Gardner 49,31	Burgess, Robert W. 40,53	
Acton, Forman S. 41	Burke, Cletus J. 29	Eastin, Roy B. 33 Eberling, E. J. 48 Ecker-Racz, Laszlo 24
Adams, R. W. 47 Adler, John H. 70	Burley, Orin E. 48	Eberling, E. J. 48
Adler, John H. 70 Alderson, Wroe 46,83	Burnight, R. G. 25	Ecker-Racz, Laszlo 24
Alexander, H. W. 61	Burns, Arthur F. 49,69 Burns, Eveline M. 73	Edwards, Corwin D. 14 Einstein, Arthur 53
Alexander, H. W. 61 Alexander, S. S. 71	Burns, Arthur F. 49,69 Burns, Eveline M. 73 Burns, Robert K. 45 Bursk, Edward C. 19 Burr, Irving W. 46,23,24	Einstein, Arthur 53 Eiteman, Wilford J. 12 Elder, Robert F. 37
Alpert, Harry 41,21	Bursk, Edward C. 19	Elder, Robert F. 37
Altman, Isidore 22	Burr, Irving W. 46,23,24	
Anderson, R. L. 14 Anderson, T. W. 32	Bush, Robert R. 29	Epstein, Benjamin 23
Anderson, T. W. 32	a	Estes, W. K. 29
Angell, James W. 70 Anthony, Julian D. 55	Cain, E. C. 48 Carroll, Sarah Porter 54	Evans, W. Duane 14, 33
Anthony, Julian D. 55 Applebaum, William 19	Carroll, Sarah Porter 54 Chamberlain, Neil W. 64	
Arthur, Henry B. 31	Chamberlain, Neil W. 64 Chamberlin, Edward H. 49 Chamberlin, Vance 37 Chandler, Lester V. 51 Charnes, A. 42	Fabricant, Solomon 20 Fauver, Clarke L. 68
Arthur, Henry B. 31 Ashley, E. Everett, 3rd 60 Aubrey, Henry G. 21	Chamberlin, Vance 37	Fauver, Clarke L. 68
Aubrey, Henry G. 21	Chandler, Lester V. 51	rederer, walter 1. 21
	Charnes, A. 42	Feigenbaum, A. V. 73
Bachrach, Clifford A. 67 Badger, Sherwin C. 24 Bagley, Eleanor S. 53	Chazeau, Meivin de 14	Feller, William 14 Fertig, John W. 32
Badger, Sherwin C. 24	Chipman, John 13,15	Ti 1 T 1
Bagley, Eleanor S. 53	Clark, John M. 19	Flaherty, William C. 46
Bain, J. 42,49	Clatworthy, W. H. 11	Fleming, J. Marcus 59
Bakke, E. Wight 78 Barger, H. 47	Clark, John M. 19 Clatworthy, W. H. 11 Clemens, Eli W. 70 Clewett, Richard M. 43,24,33	Flood, M. 68
	Clewett, Richard M. 43,24,33	Folger, John 25
Barkin, Solomon 45 Bassie, V. L. 47	Clifford, Paul C. 61 Cochran, W. G. 41,54	Forssell, W. O. 51
Baumol, W. 27	Cole, David L. 61	Folger, John       25         Forssell, W. O.       51         Fox, P. G.       32         Fox, William M.       33
Bavelas, A. 42,45	Condliffe, John B. 59	Fox, William M. 33
Beadles, William T. 42	Cone. Frederick 39	Fraenkel, Marta 67
Bavelas, A. 42,45 Beadles, William T. 42 Beatty, Sr. M. Alexine 69 Beablefor Robert F.	Conklin. George T. 42	Frankel, Lester 46
Decimoler, Modert E. 11	Cone, Frederick 39 Conklin, George T. 42 Conrad, Herbert S. 21	Fraenkel, Marta 67 Frankel, Lester 46 Fraser, D. A. S. 74 Freeman, W. W. K. 66
Becker, Rev. Joseph M. 69	Constantine, Carle 20	Freeman, W. W. K. 66
Beckley, Donald K. 53	Converse, Paul D. 48	Friedman, Milton 14,59 Froehlich, Walter 75
Bellemore, Douglas H. 13	Converse, Paul D. 43 Cooper, W. W. 42 Cornell, Francis G. 22	Froemich, Warter 15
Bender, Arthur 78	Cornell, Francis G. 22	0 1 1 1 15 11 12 11 11
Berger, Agnes 69 Berger, Floyd 47	Cornfield, Jerome 41,27 Corson, John J. 31	Gainsbrugh, Martin R. 24,66 Galbraith, J. K. 31 Galenson, Walter 48
Bergson, A. 63	Corson, John J. 31 Court, Andrew T. 66	Galorann Walter
Berkson, Joseph 41.69.74	Court, L. M. 11,75	Galt, Lowell T. 55
Bernstein, S. R. 33 Bershad, Max 39	Cowan, Donald R. G. 65	Garfield, Frank R. 39, 49
Bershad, Max 39	Cox, Garfield 45 Cox, Reavis 68	Geddes, Anne E. 46
Bicking, Charles A. 46	Cox, Reavis68	Georgescu-Roegen, Nicholas
Bicking, Charles A. 46 Bidwell, John 25	Cronin, Rev. John F. 69	15,71
Birnbaum, Z. W. 75	Crow, W. C. 44	Gerschenkron, Alexander 21
Bisbing, Leonard J. 30 Bishop, Robert 27 Bissell, Richard M., Jr. 14	Cunningham, Ross M. 51 Cunningham, Terry P. 51 Cushing, The Most Reverend	Gilboy, Elizabeth W. 51
Bissell, Richard M., Jr. 14	Cushing The Most Reverend	Girshick, M. A. 32 Glover, Charles A. 46
Black, D. 71	Richard J. 66	Glover, Charles A. 46 Golden, Clinton 64
Black, John 13,40	Cushman, Edward L. 71	Goldsborough, George H. 44
Bladen, Vincent W. 19	Cutler, Sidney 41	Goldsborough, George H. 44 Goldsmith, Raymond W.
		49.31
Blough, Roy 38	Daly, Joseph F. 69,74	Gomberg, William 64
Bond, Floyd A. 73	Dantzig, G. 14	Goode, Richard B. 38
Bookbinder, H. H. 71 Borden, Neil H. 33	Davies, Barrie N. 60	Goodman, Leo 29
Boschan, P. 47,68	Davis, H. T. 68 Davis, K. 13	Gordon, Kermit 14
Bose R. C. 11	Davis, K. 13 Davis, Royal E. 33 Davis, T. E. 51	Gordon, Robert A. 59 Graebner, Herbert C. 43
Boulding, K. E. 63,30	Davis, T. E. 51	Graebner, Herbert C. 43 Green, Earl L. 27 Green, Howard Whipple 65
Boulding, K. E. 63,30 Bowen, Howard R. 51 Bowen, Pohent T. 67	Dauer, Ernst A. 67	Green, Howard Whipple 65
Bower, Robert T. 67	Dedrick, Calvert L. 54 Delaney, Philip 48 Densen, Paul M. 40,41,22	
Bradley, Philip D. 64	Delaney, Philip 48	Greenwood, J. Arthur 11 Gregg, Davis W. 43 Greville, T. N. E. 61 Grieves, Howard C. 39 Grieves, Howard C. 39
Brady, Dorothy S. 51	Densen, Paul M. 40,41,22	Gregg, Davis W. 43
Brandt, A. E. 27	Derksen, J. B. D. 21	Greville, T. N. E. 61
Brandt, Karl 12 Bratt, Elmer C. 18	Despres, Emile 59	Grieves, Howard C. 39
Break, George T. 24	Dewey, Ralph L. 29 Dixon, W. J. 74	driswold, M. J. 25
Break, George T. 24 Brill, D. 63	Dolva, W. K. 58	Groves, Harold M. 24 Gruchy, Allan G. 30
	Despres, Emile 59 Dewey, Ralph L. 29 Dixon, W. J. 74 Dolva, W. K. 53 Domar, Evsey D. 38,13	Gulliksen, Harold 46,29
Brooks, George W. 31,71	Doriman, R. 42	Gulliksen, Harold 46,29 Gumbel, E. J. 23
Brown, George H. 45	Ducoff, Louis J. 40	Gurland, J. 15
Brown, J. Douglas 38	Duesenberry, James S. 13,49 Dunkman, William E. 42	Guthmann, Harry 31
Brown, Milton P. 43	Dunkman, William E. 42	
Broota, Artnur Brooks, George W. 31,71 Brown, George H. 45 Brown, J. Douglas 38 Brown, Milton P. 43 Brown, T. M. 47 Brown, Theodore H. 38,66	Dunn, Edgar 20 Dunn, Halbert L. 41	Haber, William 38,48
Brumbaugh, Martin A. 61	Dunn, Halbert L. 41 Dunn, John E. 32	Haber, William 88,48 Haberler, Gottfried 14 Haenszel, William M. 67
	55	Haenszel, William M. 67
	<b>M</b> O	

	Page
Hagemann, H. Frederic	k, Jr.
Hagood, Margaret J. Halcrow, Harold G. Hallowell, Burton C. Hamilton, C. Horace Hamilton, Earl J. Hammond, E. C. Hansen, Alvin H.	40,31 27
Hallowell, Burton C. Hamilton, C. Horace	42
Hamilton, Earl J. Hammond, E. C.	59 32
Hansen, Alvin H.	59 53
Hansen, Morris H.	47,66 43
Harbeson, Robert W.	71 34
Hallowell, Burton C. Hamilton, C. Horace Hamilton, E. Horace Hammond, E. C. Hansen, Alvin H. Hansen, George Hansen, Morris H. Hapgood, Richard L. Harheson, Robert W. Harper, Floyd A. Harris, T. E. Harshbarger, Boyd Hart, Albert G. Hastay, M. Heath, Milton Heffernan, Howard J. Heller, Walter W. Henle, Peter	12 21
Hart, Albert G. Hastay, M.	29,63 42
Heath, Milton Heffernan, Howard J.	60 51
Heffernan, Howard J. Heller, Walter W. Henle, Peter Heslebower, R. B. Hess, H. Hicks, Earl Hill, F. F.	24 71
Heslebower, R. B. Hess. H.	29
Hicks, Earl	53 27
Hoodley Welter E. J.	59
Hobart, Don Hodges, John E. Hodges, Joseph L., Jr. Hoffenberg, M. Hoffmann, W.	7,39,60
Hodges, John E.	31 22 69
Hoffenberg, M.	14
Hoffenberg, M. Hoffmann, W. Hohman, Helen F. Holden, G.	78 42
Holley, J. I.	14 68
Homan, Paul T.	19 15
Hoffmann, W. Hohman, Helen F. Holden, G. Holley, J. I. Holthausen, Duncan Homan, Paul T. Hood, W. C. Hooper, Lucien O. Hoover, Calvin B. Houser, Edgar M. Horowitz, Daniel Houseman, Earl E.	39
Hoover, Edgar M.	20 20
Horowitz, Daniel Houseman, Earl E. Houthakker, H. S. Howell, Harry E. Humphrey, Don D. Hurwicz, L. Hutchins, John G. B.	48 47 51
Houthakker, H. S. Howell, Harry E.	20
Hurwicz, L.	42,22
	60
Innis, Harold A. Irwin, Hampton H.	38 42
Irwin, Hampton H. Isard, W. Iskrant, A. P.	13 41
Jabine, T.	47 45
Jacobson, Eugene 11. Jeeves, Terry A.	22,75
Jenss, Rachel M. Johnson, G. Griffith	65 29
Johnson, H. Clay Johnson, Leonard G.	48 23
Johnson, Norris O. Johnson, Palmer O.	42 32 40,73
Jabine, T. Jacobson, Eugene H. Jeeves, Terry A. Jenss, Rachel M. Johnson, G. Griffith Johnson, H. Clay Johnson, Norris O. Johnson, Norris O. Jons, Howard J. Joyce, Rev. W. Seave;	40,78 y 63
Kahn, Mark Kahn, Robert Kaiser, Philip Kallianpur, Gopinath Kamm, Jacob O. Karpinos, Bernard D. Katona, G. Katona, G. Kauffman, Cyrus S. Kaysen, Carl Keezer, Dexter M. Kellogg, Lester S. Kennedy, William F. Kerr, Clark	71 45 48
Kaiser, Philip Kallianpur, Gopinath	48 74
Kamm, Jacob O. Karpinos, Bernard D.	13 67
Karreman, G. Katona, G.	68 27
Kauffman, Cyrus S. Kaysen, Carl 4	2,49,27
Keezer, Dexter M. Kellogg, Lester S.	61 20
Kennedy, William F. Kerr, Clark	29 38,61

Modigliani, F.

73

47 74 27

49,63

Robock, Stefan Robson, Douglas S. Rogers, Thomas W. Roney, Don II. Roos, Charles F. Rosa, Robert V.

Rosenblatt, D.

	Page		Page	Page
Rosenstein-Rodan, Pa	ul N.	Simon, Herbert	42	Troxel, C. Emery 29,70
	13,70	Singer, H. W.	70	Trueblood, Lorman C. 60
Ross, Michael	48	Sletto, Raymond F.	40	Truman, David 71
Rostow, W. W.	19	Slichter, Sumner H.	45	Tukey, John 37,46,68,32
Rottenberg, Simon	21	Smith, Charles W.	43	
Roy, S. N.	11,12	Smith, George Cline	31	Ulin, Robert P. 64
Rubin, Herman	22,75	Smith, John A.	43	Upton, Miller 39
Rucker, Allen W.	84	Smith, Shea, III	51	Urquhart, Malcolm C. 38
Rutherford, John G.	25	Smith, Wendell R.	33	0142220, 22220022 01 00
Ryan, Frank S.	44	Smithies, Arthur	12	Veldfort, Theodore E. 20
C.1 W 1 C		Snyder, Eleanor M.	51	
Salant, Walter S.	14	Snyder, Richard M.	81	Viner, Jacob 12 Vining, Rutledge 45,20,54,82
Samuelson, Paul A. 29		Sobel, Milton	25	Votaw, D. F., Sr. 54
Sanders, Barkev S.	67	Solow, Robert	68	Votaw, D. F., Sr. 54
Saulnier, R. J.	51	Solterer, Josef	66	
Saurino, Ben	89	Somers, Harold M.	38,1 <i>5</i>	Waksberg, Joseph 47
Schelling, Thomas C.	38	Somers, Herman M.	78	Walker, Helen 73
Schiff, J. S.	84	Spiegelman, Mortimer	61	Walker, Q. Forrest 53
Schmid, Calvin F.	25	Springer, Melvin D.	23	Wallace, Donald H. 19
Schmidt, Emerson P.	25	Spurr, William A.	32	Wallich, Henry C. 53,70 Wallis, W. A. 47,15 Walsh, John E. 23,61
Schoenbaum, E.	71	Stein, Charles	22,74	Wallis, W. A. 47,15
Schreder, Harold X. Schultz, Theodore W.	18	Steinberg, Joseph	47	Walsh, John E. 23,61
Schultz, Theodore W.	12	Stephan, Frederick F.	47,54	Warren, Robert A. 24
Schwartz, Edward E.	22,61	Stier, Howard L.	88	Watkins, Julian L. 44
Schwartz, Harry S.	20	Stine, Q. C.	27	Weiss, Lionel 75
Schweiger, I.	51	Stock, J. S.	60	Weisz, Murray 71
Seal, H. L.	61	Stouffer, Samuel A.	67	Wells, Orris V. 27
Seder, Leonard A.	25	Stowman, Knud	40	Welsh, Edward C. 14
Seelye, Alfred L.	44	Strayer, Paul J.	38	Wernette, J. Philip 20
Selekman, Benjamin M		Stroud, C. P.	27	Weston, J. Fred 31
Seltzer, Lawrence H.	49,24	Suits, D.	18	Whittemore, Lawrence F. 19
Sewell, William H.	40	m , a ,		Whittlesey, C. R. 60 Wilkerson, Hugh T. C. 32
Shanin, Dorian	25	Taeuber, Conrad	65	Wilkerson, Hugh T. C. 32
Shapiro, Eli	39	Tait, Robert C.	64	Wilkes, Robert J. 24
Sharfman, I. L.	61	Taylor, George W.	61	Wilks, Samuel S. 41,46,32
Sharp, Mitchell W.	64	Taylor, Overton H.	19	Williams, John H. 34
Shaw, Edward S.	70	Taylor, W. F.	32	Williams, Josephine 47
Sheehan, John H.	66	Teicher, Henry	23	Wollman, Nathaniel 20
Shephard, R. W.	42	Teichroew, Dan	14	Woodbury, Max A. 29
Shields, Murray	45	Tepping, Benjamin J.	46	Worcester, Jane 41
Shimbel, A.	68	Terry, Milton E., Jr.	11	Working, E. J. 12,15
Shister, Joseph	. 59	Thomas, Dorothy S.	67	Wright, C. Ashley 53
Shoup, Carl S.	38	Thomas, Woodlief	29	Wright, David M. 38
Shrinkhande, S. S.	11,12	Thomasine, Sr. M.	68	** * * * * * * * * * * * * * * * * * * *
Shryock, Henry S.	25	Tobin, James	51,70	Yerushalmy, J. 32
Shultz, George P.	48	Todd, John	18	Yoder, Dale 38
Shute, Clyde	60	Tompkins, C. B.	68	Youden, W. J. 41,21
Siegel, Irving H.	20	Toner, Rev. Jerome L.	75	Young, Louis G. 25
Siegel, Jacob S.	40,81	Trelogan, Harry C.	44	Young, Ralph A. 68
Silvey, Ted F.	48	Triffin, Robert	59	Youngdahl, Richard 53

### ADVERTISERS IN THE PROGRAM

American Book Company, p. 52
Thomas Y. Crowell, p. 15
Harper and Brothers, p. 26
Richard D. Irwin, Inc., pp. 18, 50
Augustus M. Kelley Company, p. 28
Alfred A. Knopf, p. 16
The Macmillan Company, p. 8
McGraw-Hill Book Company, pp. 76-77

National Bureau of Economic Research, Inc., p. 10
W. W. Norton & Company, Inc., p. 56
Oxford University Press, p. 36
Rinehart & Company, Inc., p. 62
The Ronald Press Company, pp. 72, 82
John Wiley & Sons, p. 58

## EXHIBITORS AT THE STATLER HOTEL

(Foyer of the Ballroom)

American Association of University
Presses
American Book Company
The Blakiston Company
Thomas Y. Crowell Company
Harper and Brothers
Henry Holt & Company, Inc.
Houghton Mifflin Company
Institute of Life Insurance
Richard D. Irwin, Inc.
Augustus M. Kelley Company
J. B. Lippincott Company

The Macmillan Company
McGraw-Hill Book Company
National Bureau of Economic Research, Inc.
W. W. Norton & Company, Inc.
Oxford University Press
Prentice-Hall, Inc.
Rinehart & Company, Inc.
The Ronald Press Company
South-Western Publishing Company
John Wiley and Sons

## EXHIBITORS AT THE KENMORE HOTEL

(Lower Lobby and Wedgewood Room)

L. G. Balfour CompanyFrieden Calculating Machine CompanyRichard D. Irwin, Inc.McGraw-Hill Book Company

Prentice-Hall, Inc.
The Ronald Press Company
U. S. Department of Commerce,
Bureau of the Census

#### NOTES

# Important Marketing Books

						-
		$\mathbf{n}$	ER1		N	•
•	$\overline{}$	$\mathbf{\nu}$		13		_

By ALBERT WESLEY FREY, Dartmouth College. 746 pages.

\$5.50

PROFITABLE RETAIL ADVERTISING

By JOSEPH R. ROWEN, National Advertising Manager, W. T. Grant Co.; and DONALD F. BLANKERTZ, University of Pennsylvania. 285 pages. \$4.00

The ECONOMICS OF INSTALMENT BUYING

By REAVIS COX, University of Pennsylvania, Retail Credit Institute of America. \$6.00 \$6.00

MARKETING HANDBOOK

Edited by PAUL H. NYSTROM, Columbia University; and ALBERT WESLEY FREY; with 69 Contributing and Consulting Editors. 1321 pages. \$10.00

PRINCIPLES of MARKETING

By HAROLD H. MAYNARD and THEODORE N. BECKMAN, both of The Ohio State University. FOURTH EDITION 736 pages. \$5.50

PUBLIC RELATIONS

By WILLIAM A. NIELANDER, Hofstra College; and RAYMOND W. MILLER, Harvard University. 398 pages. \$5.00

MARKETING and DISTRIBUTION RESEARCH

By LYNDON O. BROWN, Dancer-Fitzgerald-Sample, Columbia University. REVISED EDITION. 612 pages. \$5.50

MARKETING RESEARCH PRACTICE

Edited by DONALD M. HOBART, The Curtis Publishing Co., Past President, The American Marketing Association. 472 pages. \$5.00

SALES PROMOTION

By ALFRED GROSS, and DALE HOUGHTON, both of New York University. 434 pages. \$5.00

SALES MANAGEMENT

By HAROLD H. MAYNARD, The Ohio State University; and HERMAN C. NOLEN, McKesson & Robbins, Inc. REVISED EDITION. 667 pages. \$6.00

• STANDARDS and LABELS for CONSUMER GOODS

By JESSIE V. COLES, University of California. 556 pages.

\$5.00

• WHOLESALING—Principles and Practice

By THEODORE N. BECKMAN, The Ohio State University; and NATHAN H. ENGLE, University of Washington. REVISED EDITION. 746 pages. \$6.00

THE RONALD PRESS COMPANY
15 East 26th Street, New York 10

## JOINT COMMITTEE ON LOCAL ARRANGEMENTS

American Economic Association: Alfred C. Neal, Federal Reserve Bank of Boston
George H. Ellis, Federal Reserve Bank of Boston
American Statistical Association: Wendell D. Macdonald, Bureau of Labor Statistics
American Marketing Association: Edward C. Bursk, Harvard Business School
American Finance Association: Douglas H. Bellemore, Boston University
Econometric Society: Mrs. Elizabeth Gilboy, Harvard University
Institute of Mathematical Statistics: Elmer B. Mode, Boston University
Industrial Relations Research Association: Charles A. Myers, Massachusetts Institute of Technology
American Association of
University Teachers of Insurance: Warner C. Danforth, Boston University
Catholic Economic Association: Charles J. Scully, Boston College

Treasurer: Benjamin F. Stacey, First National Bank of Boston Publicity: Robertson Page, Federal Reserve Bank of Boston Employment Register: John H. Bragg, Federal Reserve Bank of Boston

#### **Program Subcommittee**

Chairman: George H. Ellis, Federal Reserve Bank of Boston
Members: Dorothy E. Bryant, Federal Reserve Bank of Boston
Eugene Burlingame, Babson's Reports
E. Gerald Gray, H. B. Humphrey-Alley A. Richards
Elmer Mode, Boston University
George P. Shultz, Massachusetts Institute of Technology
Richard Smith, Dewick & Flanders, Inc.
Robert Solow, Massachusetts Institute of Technology
Weldon Welfling, Simmons College
Vincent Wright, Boston College

#### Registration Subcommittee

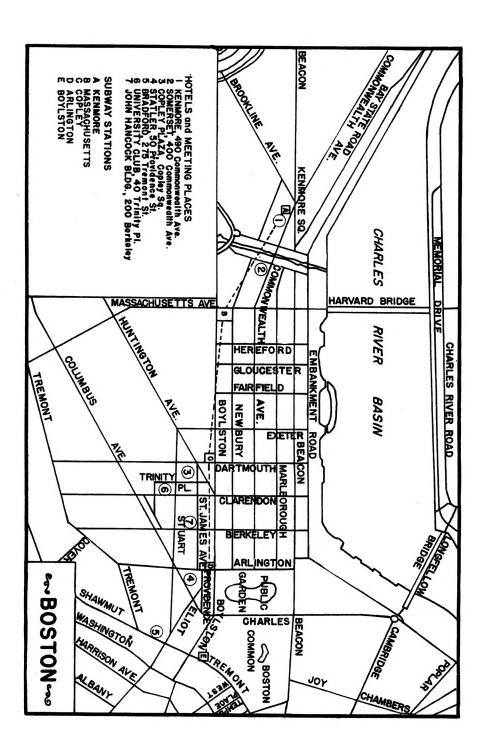
Chairman: Donald Gilmore, Federal Reserve Bank of Boston
Members: Robert Dallas, Boston University
J. K. Horner, Babson Institute
Walter Isard, Harvard University
James McPherson, Boston College
Charles A. Myers, Massachusetts Institute of Technology
Jeremiah X. Sullivan, Bureau of Labor Statistics
David V. Tiedeman, Harvard University

#### Information and Recreation Subcommittee

Chairman: Robert Hurley, Liberty Mutual Insurance Company
Members: Reginald G. Farrar, Westinghouse Electric Corporation
Carroll Ford, Babson Institute
Philip Garrity, Boston College
Robert H. Hoskins, John Hancock Mutual Life Insurance Company
Carl Kaysen, Harvard University
Andrew Kuhn, Stop and Shop, Inc.
William D. Mann, U. S. Dept. of Commerce
Newlin R. Smith, Tufts College
Donald White, Wage Stabilization Board

## PROGRAM ARRANGEMENTS CHAIRMEN

AEA: John H. Williams, Federal Reserve Bank of New York ASA: Harold Dorn, National Institutes of Health AMA: Allen W. Rucker, The Eddy-Rucker-Nickels Company AFA: R. J. Saulnier, Barnard College ES: Wassily Leontief, Harvard University IMS: Joseph F. Daly, Bureau of the Cenaus IRRA: Frederick H. Harbison, University of Chicago AAUTI: C. M. Kahler, University of Pennsylvania CEA: Rev. James J. McGinley, S. J., Fordham University



İ

•

•